

REPORTS & CONSOLIDATED FINANCIAL STATEMENTS

**SELF HELP AFRICA**

FOR THE YEAR ENDED 31 DECEMBER 2013

# **SELF HELP AFRICA**

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## SELF HELP AFRICA

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### DIRECTORS & OTHER INFORMATION

<b>DIRECTORS:</b>	Tom Corcoran, Chairman Joseph O'Dwyer John Carroll Paula Murray David Martin Jim Kinsella Nigel Clarke (resigned 13/09/13) Helen Brophy Teddy O'Mahony Sylvia Gavigan (appointed 18/02/13) Tom Kitt (appointed 18/02/13)
<b>SECRETARY</b>	Peter McDevitt (resigned 22/07/13) John Whelan (appointed 22/07/13)
<b>CHIEF EXECUTIVE</b>	Ray Jordan
<b>REGISTERED OFFICE</b>	Kingsbridge House, 17-22 Parkgate Street, Dublin 8
<b>REGISTERED NUMBER</b>	105601
<b>CHARITY NUMBER</b>	CHY 6663
<b>BANKERS</b>	Bank of Ireland AIB Bank Barclays Bank
<b>SOLICITORS</b>	McKeever Rowan Solicitors 5 Harbourmaster Place International Financial Services Centre Dublin 1  Withers LLP 16 Old Bailey, London EC4M 7EG
<b>AUDITORS</b>	Deloitte & Touche Deloitte and Touche House Earlsfort Terrace Dublin 2

## *Report of the Directors for the year ended 31<sup>st</sup> December 2013*

The directors present herewith the audited financial statements for the year ending 31st December 2013.

### **Principal activity**

The company was formed to promote self help development in Africa. The aim of the organisation is to help Africans to become self sufficient by means of long term development projects. The company achieves its objectives by working with and through local people, and using existing local resources.

### **Statement of Directors' Responsibilities for Financial Statements**

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable Irish law and Generally Accepted Accounting Practices in Ireland including the accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Chartered Accountants in Ireland.

Irish company law requires that the directors prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the company and group and of the income and expenditure of the group for that period. In preparing these statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently,
- Make judgments and estimates that are reasonable and prudent and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and group will continue in business

The directors confirm that they have complied with the above requirements in preparing these financial statements.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group, and to enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in Ireland, and comply with the Companies Acts, 1963 to 2013. They are also responsible for safeguarding the assets of the company, and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Books and Accounting Records**

The directors are responsible for ensuring that proper books and accounting records, as outlined in Section 202 of the Companies Act 1990 are kept by the company and the group. To achieve this, the directors have appointed a Chief Financial Officer who reports to the board to ensure that the requirements of Section 202 are complied with. The books of account are located at the company's registered office at Self Help Africa, Kingsbridge House, 17-22 Parkgate Street, Dublin 8.

### **Legal Status**

Self Help Africa is a company incorporated under the Companies Acts, 1963 to 2013, limited by guarantee and not having a share capital. The company is exempt from corporation tax. The objects of the company are charitable in nature with established charitable status (Charity No. 6663). All income is applied solely towards the promotion of the charitable objectives of the company.

# SELF HELP AFRICA

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## ***REPORT OF THE DIRECTORS (Contd.)***

### **Organisational strategy**

At organisational level, Self Help Africa is three years into its Strategic Plan for the period 2011-2015. The main provisions of the plan are set out below.

### ***Vision***

The vision of Self Help Africa is a rural Africa free from poverty and hunger.

### ***Mission***

Self Help Africa's mission is to develop enterprising solutions that enable smallholder farmers to achieve a better quality of life.

### ***Goal***

Self Help Africa's goal is to enable 500,000 smallholder farmers make a sustainable improvement in their livelihoods.

### ***Values***

Four core values underpin Self Help Africa's approach:

*People helping themselves:* We enable smallholder farmers, women and men, to prioritise and plan development within their communities and work together to establish the links they need to prosper. We believe, by understanding local concepts of progress and strengthening existing community groups, that people can be proactive in determining their own development.

*Viable solutions:* We champion practical, low-cost solutions that will have a lasting benefit and are replicable. These solutions aim to be economically, socially, institutionally and environmentally sustainable. We believe markets should work for smallholder farmers and engage with governments, civil society and the private sector to help make this a reality. We support rural communities to organise, develop knowledge, skills and experience to establish the links they need to enable them to continue to prosper. We encourage risk reduction and climate adaptation practices so that today's solutions reduce vulnerability and build resilience in the long-term.

*Equality and inclusion:* We acknowledge that smallholder farmers are a diverse group of women and men, whose ability to participate in development processes is determined by their access to and tenure of land and resources, age, disability, health and HIV status. We are committed to identifying and removing the barriers that prevent inclusion of more vulnerable groups and ensuring that women and men have equal opportunities to participate and benefit from our programmes.

*Transparency and accountability:* We strive to be a highly effective development organisation. We are committed to technical excellence and innovation in programmes, achieving recognised quality standards and demonstrating transparency in our relationships with all stakeholders – beneficiaries, partners and donors. We invest in measuring and reporting the progress of our work and its impact, facilitating learning processes and documenting and disseminating good practice to inform decision making for scale up and to influence policy and practice.

### **Strategic objectives**

Self Help Africa has identified three strategic objectives, which build on the experience of over 25 years working with communities in Africa. For the period 2011-2015, Self Help Africa will:

# **SELF HELP AFRICA**

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## **REPORT OF THE DIRECTORS (Contd.)**

1. Enable smallholders to achieve viable livelihoods from intensification and diversification of agriculture and greater integration into markets.
2. Influence others to enable smallholder farmers in Africa to prosper.
3. Strengthen Self Help Africa to ensure we are fit for purpose.

### **Results for the Year**

The financial results for the year ended 31st December 2013 are as set out in the Consolidated Statement of Financial Activities on page 12. Overall income levels for 2013 totalled €13.14 million, an increase of 39% over 2012. There was a net increase in funds of €346,952 in the year which is allocated €373,487 as an increase in unrestricted funds and €720,439 of an increase in restricted funds. The total unrestricted funds balance of €1,619,907 reflects a strong financial position for the organisation at year end. In 2013 Self Help Africa changed its accounting policy in respect of recognition of expenditure in programme countries, the effects of which are set out in note 18 to the accounts.

### **Review of Activities and Future Developments**

The organisation continues to grow, and is at a satisfactory level of financial stability. This growth and stability has been achieved in a time of considerable economic uncertainty and insecurity in the wider global economy.

2013 was the third year and midway point of implementation of Self Help Africa's strategic plan (2011-2015), a midterm review indicates significant progress has been made towards the achievement of our three strategic objectives.

The Irish Government remains SHA's prime institutional donor, SHA Ethiopia in conjunction with FARM Africa received one year funding of €500,000 from Irish Aid in Ethiopia to scale out our Community Based Seed Enterprises project from Oromia to Southern Nations, Nationalities and Peoples' Region (SNNPR). The approach has been further boosted with funds from the UN FAO.

Self Help Africa (UK) continues to have strong funding relationships with DFID. Following an independent project review, the Programme Partnership Agreement (PPA) (delivered in consortium with FARM Africa) was given a cost extension for a further two years bringing the end date to 2016. In conjunction with Welte Hunger Hilfe, Self Help Africa(UK) was approved to initiate the project design phase for the Building Resilience and Adaptation to Climate Extremes and Disasters in Burkina Faso. DFID also supports our DISCOVER consortium programme on climate change and resilience in Malawi, together with an Energy and Environment Partnership initiative that is supported by DFID, and is also being backed by the governments of Finland and Austria.

We continue to enjoy good working relationships and receive support from the European Union for work in Burkina Faso and Ethiopia, and are sub-grantees on projects that are being supported by USAID in Uganda, Ethiopia and Kenya.

Self Help Africa is also indebted to the UK Big Lottery Fund, Jersey Overseas Aid Commission, The Department of Foreign Affairs, Trade and Development Canada, the Canadian Cooperative Alliance and to a broad range of other institutional and private donors for their support.

## **SELF HELP AFRICA**

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### ***REPORT OF THE DIRECTORS (Contd.)***

As a result of their investments Self Help Africa worked with over 193,000 smallholder farmers in 2013 (52% female) to more than double crop production with a corresponding increase in the turnover of smallholder enterprises ranging from 25% to 96%.

Self Help Africa continued to achieve progress towards its second Strategic Objective, and influence on behalf of smallholder farmers in 2013. Funding from the Institute of Development Studies facilitated wide stakeholder participation in the review of the Malawi Seed Act, the process is currently ongoing to design a policy that is coherent with the practices and realities of farmers and strengthens interaction between formal (government/business) and informal (farmer-saved) seed systems so as to secure the diversity of demands related to different crops, farming systems and farmers. Likewise Self Help Africa participated with the government Agricultural Transformation Agency in the drafting of the Ethiopian seed strategy 2013-2017, building on Self Help Africa's demonstrable success with innovative community based seed enterprises, Ethiopian government officials and staff now recognize the potential of smallholder farmers to produce high quality seed through community seed enterprises and play an active role in a more pluralistic seed sector. This work builds on Self Help Africa (UK) continued engagement with the African Union African Seed Biotechnology Programme (AU ASBP) in conjunction with Wageningen University in the Netherlands and a communiqué published following an AU ASBP workshop in Ghana in 2013 promoting reform of country seed policies.

Self Help Africa has continued to scale up an innovative approach to plant health in collaboration with the Centre for Agricultural Bioscience International (CABI). Results from 2013 have shown that 'plant clinics' have markedly increased accessibility for farmers to up-to-date knowledge and providing the most appropriate pest preventative measures to reduce loss of crops from pest and disease. SHA funded a workshop in Uganda in 2013 in conjunction with CABI and the Uganda Ministry of Agriculture to review the 'plant clinic' approach and present it to government officials from Zambia and Burkina Faso who have adopted the approach.

SHA engaged in the World Bank Benchmarking Business in Agriculture (BBA) as part of a group of INGOs including Practical Action and Christian Aid. The BBA indicators aim to identify regulatory barriers and policies that are restricting the production, multiplication, marketing and distribution of improved seed. The access to seed indicators aims to stimulate dialogue between policy makers and private sectors to encourage public-private partnership and create space for the private sector to compete and address chronic seed shortages at affordable prices. SHA has engaged with the BBA to develop and pilot indicators in Ethiopia and Uganda.

2013 was the second full year of operation for Partner Africa, the ethical trade services company established by Self Help Africa in 2011. The key focus for 2013 was to continue developing and improving structures and systems to drive growth, deliver the social mission and attain financial sustainability based on the foundations put in place since 2011.

Self Help Africa is grateful to all those who supported our various fundraising initiatives during 2013. Hundreds turned out to support both the 2<sup>nd</sup> Annual Media Ball in Dublin, an inaugural Galway Ball and a pre Christmas lunch, also in Dublin. Across in the United States, the 4<sup>th</sup> Change Makers Ball in New York run by our affiliated company SHA (US) Inc attracted 500 supporters while its sister event in Boston, now in its second year, had 250 guests from the worlds of business, law and media.

# **SELF HELP AFRICA**

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## ***REPORT OF THE DIRECTORS (Contd.)***

In the UK our Annual Harvest Appeal raised more than €20,000 through the active engagement of more than one hundred churches. Our annual presence at the popular Ludlow food festival in Shropshire reinforced our strong links with the food and agricultural sectors.

In November, 30 supporters travelled to the Horn of Africa for the Great Ethiopian Run. Due to international security concerns, our runners staged a separate 10k race outside the capital, Addis Ababa. They also visited a number of our local projects.

We are also extremely grateful to one of the world's top runners for his support. Kenya's David Rudisha, the Olympic and World Record holder at 800 metres, came to Galway in September. Accompanied by his long time Irish trainer Brother Colm O 'Connell, David took part in a series of charity events, school visits and civic receptions helping to raise funds for us and a number of other charities.

Self Help Africa is grateful and privileged to enjoy the status of charity of choice of the Irish Farmers Association, and is appreciative of the continuing support of its rank and file members who help as volunteers with weekend collections, at events, and lend their support in large numbers by regular donations and giving to Self Help Africa.

### ***Future Developments***

With successful growth in the organisation over the last few years, the plan is to continue this trend in 2014 and beyond in line with the 2011-2015 Strategic Plan. To achieve our goal we will continue to work in partnership with local, national and international organisations, be led by the communities we work with and together with others to develop integrated solutions.

In 2014 we will look to build and broker strong relationships with a diverse range of organisations in Africa and internationally. We believe that working with and through local organisations will lead to a more autonomous and effective civil society in Africa. We see the establishment of partnerships between civil society and the public and private sectors as key to creating innovative solutions to rural poverty.

### **Reserves Policy**

Self Help Africa has established and holds reserves sufficient that:

- If from time to time through unplanned circumstances there is a short term shortfall in expected revenue or increase in expected expenditure, there shall be sufficient liquid assets held that, if the board so decides, the organisation could meet any deficit arising from such an event from reserves.
- In the event a decision is taken to wind down the organisation there shall be sufficient readily accessible net assets such that this winding down can be made in an orderly fashion with the organisation meeting all its obligations, both domestic and programme, in a timely fashion.

The target level of reserves is currently set at six months of budgeted, committed and recurring unrestricted expenditure. The organisation is currently in compliance with this target. The board monitors this target level (and compliance therewith) on an annual basis.

### **Risk Management and Internal Controls**

The directors have responsibility for, and are aware of the risks associated with the operating activities of Self Help Africa. They are confident that adequate systems of internal control are in place and that these controls provide reasonable assurance against such risks. Management prepare a risk register which is updated regularly and subject to detailed formal half-yearly reviews by the

# **SELF HELP AFRICA**

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## ***REPORT OF THE DIRECTORS (Contd.)***

board. The directors constantly review and adopt policies and procedures that are consistent with best practice and monitor the implementation of these policies through the Finance and Audit Committee (a sub-committee of the board). This committee meets on a regular basis to review financial information and reports, internal and external audit findings, management information systems and internal control systems.

The members of the committee in 2013 were David Martin (Chair), Paula Murray and Colm Dennehy. The committee met four times in 2013 (five in 2012).

The internal control systems aim to ensure compliance with laws and policies, ensure efficient and effective use of Self Help Africa's resources, safeguard Self Help Africa's assets and maintain the integrity of financial information produced.

Financial information is subject to detailed review at director level allowing for continuous monitoring of Self Help Africa's operations and financial status. Each of Self Help Africa's field offices is subject to an annual audit by independent external auditors, in addition to periodic internal audit review.

The Programme Advisory Committee (a sub-committee of the board) provides oversight and technical advice and assistance to Self Help Africa's programme team to ensure operational risks are properly managed and that our work on the ground in Africa is carried out in a manner that is consistent with best practice. The members of the committee in 2013 were Prof Adrian Wood (Chair), Joseph O' Dwyer, Dr Mariette Asselbergs, Prof Michael Mortimore, Fiona Meehan and Dr James Copestake. The committee met twice in 2013 (twice in 2012).

### **Governance**

The board is committed to maintaining the highest standards of corporate governance and has determined that Self Help Africa should comply with the basic principles outlined in the "Irish Development NGOs Code of Corporate Governance" (as produced by the Corporate Governance Association of Ireland; partnered with Dóchas). One of the aims of the Finance and Audit Committee is to continue the development of systems within the organisation in order to achieve full compliance with this code.

As part of this policy, an effective board and a competent executive management team head the organisation. There is a clear distinction between the roles of the board and the management team to which day-to-day management is delegated. The management team prepares matters for consideration and approval by the board e.g. annual budgets, policy papers. The board then monitors their implementation. On areas such as strategic planning, there is board involvement at all stages of preparation and ultimate approval is the responsibility of the board. The board met on seven occasions in 2013 (five in 2012). The board membership is set out on page 2.

New directors receive background and explanatory materials covering the nature and purpose of Self Help Africa to enable them to familiarise themselves with their duties and responsibilities, the Self Help Africa governance framework and its work overseas. Any relevant training requirements of directors are facilitated by the organisation.

As a signatory to the Dóchas Code of Conduct on Images and Messages, Self Help Africa reaffirms its commitment to best practice in the communication of images and messages in all our public policy statements.

# **SELF HELP AFRICA**

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## **REPORT OF THE DIRECTORS (Contd.)**

As a signatory to the ICTR Guiding Principles for Fundraising, Self Help Africa confirms its commitment to its code of practice for fundraising in all forms.

Self Help Africa is grateful for the work of many in making the achievements of the past year possible. Our staff, partners, donors, boards of directors, trustees and subcommittees have all played very valuable and important roles, and we are very grateful to each for their support and commitment.

### **Health and Safety**

The directors continue to ensure a safe work environment for employees as per the requirements of the Safety, Health and Welfare at Work Act 2005. Health and Safety policies and procedures are set out in the Self Help Africa Employee Handbook.

### **Important Events since the Year End**

During the year, Self Help Africa signed a Memorandum of Understanding (MoU) and entered merger negotiations with like-minded charity Gorta. The merger negotiations have progressed quickly with both organisations signing an Agreement to Merge on May 28, 2014. The merger is expected to gain approval from the members of both organisations and be finalised in the third quarter of 2014.

### **Transactions Involving Directors**

There were no contracts or arrangements, of any significance in relation to the business of the company in which the directors had any interest, as defined in the Companies Act 1990, during the year ended 31st December 2013.

Service on the board and subcommittees of Self Help Africa is undertaken in an entirely voluntary capacity by all board and subcommittee members. No remuneration or other benefits are paid to any board or subcommittee members for their service.

### **Auditors**

In accordance with Section 160(2) of the Companies Act, 1963, the auditors Deloitte & Touche, Chartered Accountants and Registered Auditors, having been appointed during the year, will continue in office.

### **On behalf of the Board of Directors:**

**Joseph O'Dwyer**

**Tom Kitt**

*DIRECTOR*

*DIRECTOR*

**26 June 2014**

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## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SELF HELP AFRICA**

We have audited the financial statements of Self Help Africa for the year ended 31 December 2013 which comprise the Consolidated Statement of Financial Activities, the Consolidated Balance Sheet, the Balance Sheet, the Consolidated Cash Flow Statement, and the related notes 1 to 30. The financial reporting framework that has been applied in their preparation is Irish law and accounting standards issued by the Financial Reporting Council and promulgated by the Institute of Chartered Accountants in Ireland (Generally Accepted Accounting Practice in Ireland).

This report is made solely to the company's members, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Statement of Directors' Responsibilities for Financial Statements, the directors are responsible for the preparation of the financial statements giving a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with Irish law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Reports and Consolidated Financial Statements for the year ended 31 December 2013 to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion**

In our opinion the financial statements:

- give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the group's and of the parent company's affairs as at 31 December 2013 and of the group's and parent company's net incoming resources for the year then ended; and
- have been properly prepared in accordance with the Companies Acts, 1963 to 2013.

### **Matters on which we are required to report by the Companies Acts, 1963 to 2013**

- We have obtained all the information and explanations which we consider necessary for the purposes of our audit.
- In our opinion proper books of account have been kept by the parent company.
- The parent company's financial statements are in agreement with the books of account.
- In our opinion the information given in the directors' report is consistent with the financial statements.

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the provisions in the Companies Acts, 1963 to 2013 which require us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions specified by law are not made

**THOMAS CASSIN**

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*For and on Behalf of Deloitte & Touche  
Chartered Accountants and Registered Auditors  
Dublin 2*

**3 July 2014**

# SELF HELP AFRICA

**Consolidated Statement of Financial Activities**  
**(Incorporating an income and expenditure account and statement of recognised gains and losses)**  
**for the year ended 31 December, 2013**

	<u>Notes</u>	<u>Unrestricted Funds</u> €	<u>Restricted Funds</u> €	<u>Total Funds</u> 2013 €	<u>Total Funds</u> (Restated) 2012 €
<b>Incoming resources</b>					
<i>Incoming resources from charitable activities</i>					
- Grant income	3	2,068,029	8,278,450	10,346,479	6,955,735
<i>Incoming resources from generated funds</i>					
- Voluntary income	3	1,583,558	513,844	2,097,402	1,982,111
<i>Other Incoming Resources</i>					
- Interest & investment income		9,003	-	9,003	25,492
- Other income	3	683,761	-	683,761	497,064
Total incoming resources		<u>4,344,351</u>	<u>8,792,294</u>	<u>13,136,645</u>	<u>9,460,402</u>
<b>Resources expended</b>					
Charitable activities	4	3,787,605	8,063,771	11,851,376	8,215,515
Costs of generating voluntary income	9	784,368	-	784,368	662,529
Governance costs	10	154,884	-	154,884	151,922
Total resources expended		<u>4,726,857</u>	<u>8,063,771</u>	<u>12,790,628</u>	<u>9,029,966</u>
<b>Net (outgoing)/incoming resources before other recognised gains and losses</b>	11	(382,506)	728,523	346,017	430,436
<b>Other recognised gains and losses</b>					
Gain on revaluations of investments		4,009	-	4,009	2,999
Foreign branch tax credit	12	8,849	-	8,849	28,804
Exchange (loss)/gain on consolidation		(3,839)	(8,084)	(11,923)	21,007
<b>Net movement in funds</b>		<u>(373,487)</u>	<u>720,439</u>	<u>346,952</u>	<u>483,246</u>
<b>Funds at beginning of year (restated)</b>	18	1,993,394	1,144,911	3,138,305	2,655,059
<b>Funds at end of year</b>		<u>1,619,907</u>	<u>1,865,350</u>	<u>3,485,257</u>	<u>3,138,305</u>

There are no recognised gains or losses other than the net movement in funds arising from continuing operations for the year.

The notes on pages 16 to 31 form an integral part of these financial statements.

*Approved by the Board on 26 June 2014*

**Joseph O'Dwyer**  
DIRECTOR

**Tom Kitt**  
DIRECTOR

# SELF HELP AFRICA

## Consolidated Balance Sheet as at 31 December 2013

	<u>Notes</u>	2013 €	2012 (Restated) €
<b>FIXED ASSETS</b>			
Tangible fixed assets	14	66,653	79,916
Financial assets	14	38,336	34,992
		-----	-----
		104,989	114,908
<b>INTANGIBLE ASSETS</b>			
		-----	-----
Goodwill	15	82,224	125,961
		-----	-----
<b>CURRENT ASSETS</b>			
Stock		2,422	2,942
Debtors	16	1,442,624	1,545,003
Cash at bank		2,802,258	2,257,251
		-----	-----
		4,247,304	3,805,196
<b>CREDITORS</b> (Amounts falling due within one year)			
	17	(831,828)	(732,640)
		-----	-----
<b>NET CURRENT ASSETS</b>			
		3,415,476	3,072,556
		-----	-----
<b>TOTAL NET ASSETS</b>			
		3,602,689	3,313,425
		=====	=====
<b>REPRESENTED BY:</b>			
Unrestricted funds	19	1,619,907	1,993,394
Restricted funds	19	1,865,350	1,144,911
Acquisition funding reserve	20	105,412	161,489
Deferred capital grants	21	12,020	13,631
		-----	-----
		3,602,689	3,313,425
		=====	=====

The notes on pages 16 to 31 form an integral part of these financial statements.

*Approved by the Board on 26 June 2014*

**Joseph O'Dwyer**

**Tom Kitt**

*DIRECTOR*

*DIRECTOR*

# SELF HELP AFRICA

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## Company Balance Sheet as at 31 December 2013

	<u>Notes</u>	2013 €	2012 (Restated) €
<b>FIXED ASSETS</b>			
Tangible fixed assets	14	23,756	24,503
		-----	-----
<b>CURRENT ASSETS</b>			
Debtors	16	846,058	1,180,705
Cash at bank		2,252,289	1,640,913
		-----	-----
		3,098,347	2,821,618
<b>CREDITORS: (Amounts falling due within one year)</b>	17	(506,403)	(417,663)
		-----	-----
<b>NET CURRENT ASSETS</b>		2,591,944	2,403,955
		-----	-----
<b>TOTAL NET ASSETS</b>		2,615,700	2,428,458
		=====	=====
<b>REPRESENTED BY:</b>			
Unrestricted funds	19	1,029,819	1,626,744
Restricted funds	19	1,585,881	801,714
		-----	-----
		2,615,700	2,428,458
		=====	=====

The notes on pages 16 to 31 form an integral part of these financial statements.

*Approved by the Board on 26 June 2014*

**Joseph O'Dwyer**

**Tom Kitt**

*DIRECTOR*

*DIRECTOR*

**Consolidated Cash Flow Statement for the year ended 31 December 2013**

	<u>Notes</u>	2013 €	2012 (Restated) €
<b>Net cash inflow from operating activities</b>	<b>22</b>	<b>569,149</b>	44,102
<b>Returns on investments and servicing of finance</b>			
Deposit interest and investment income received		<b>9,003</b>	25,492
		-----	-----
<b>Net cash inflow from returns on investments and servicing of finance</b>		<b>578,152</b>	69,594
Capital expenditure		<b>(36,991)</b>	(56,045)
Receipt from disposal of fixed assets		-	4,366
Capital grants received		<b>3,846</b>	18,785
		-----	-----
<b>Increase in cash</b>		<b>545,007</b>	36,700
		=====	=====

**Reconciliation of net cash flow to movements in net funds**

	<u>Notes</u>	2013 €	2012 (Restated) €
<b>Increase in cash in the year</b>	<b>22</b>	<b>545,007</b>	36,700
<b>Cash at bank at beginning of year</b>	<b>23</b>	<b>2,257,251</b>	2,220,551
		-----	-----
<b>Cash at bank at end of year</b>	<b>23</b>	<b>2,802,258</b>	2,257,251
		=====	=====

The notes on pages 16 to 31 form part of these financial statements.

## NOTES TO THE FINANCIAL STATEMENTS

### 1. GROUP TYPE

The group is limited by guarantee and does not have any share capital.

### 2. ACCOUNTING POLICIES

#### a) Basis of preparation

The financial statements are prepared in accordance with generally accepted accounting principles and Irish statute comprising the Companies Acts 1963 to 2013. They are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board, as promulgated by The Institute of Chartered Accountants in Ireland.

The group has presented the statement of financial activities and the balance sheet in the format set out in “Statement of Recommended Practice (SORP) - Accounting and Reporting by Charities (revised 2008)”.

#### b) Basis of Consolidation

The consolidated financial statements incorporate the financial statements of Self Help Africa, Self Help Africa (UK) and Partner Africa, charitable organisations limited by guarantee. Self Help Africa is the sole member of Self Help Africa (UK) and of Partner Africa. The activities of Self Help Africa, Self Help Africa (UK) and Partner Africa are mutually interdependent. In accordance with these provisions the results, assets and liabilities of the individual companies are incorporated in the consolidated financial statements for the whole of the current and prior periods as if the entities had been combined throughout these periods.

#### c) Accounting Currency

The currency used in these financial statements is the Euro which is denoted by the symbol €.

#### d) Fund accounting

Unrestricted funds are available for use at the discretion of the Directors in furtherance of the general objectives of the company and which have not been designated for other purposes. Restricted funds are funds, which are to be used in accordance with specific restrictions imposed by donors, which have been raised for particular purposes.

#### e) Income Recognition

Grant and voluntary income consists of government donations and other funds generated by voluntary activities. These are recognised in the financial statements upon receipt or on an accruals basis in the case of income arising from contracts signed with institutional donors. It is the policy of Self Help Africa to distinguish restricted income from unrestricted. Restricted income refers to funds given subject to conditions imposed by the donor or implied by the nature of the appeal.

Investment and interest income is accounted for on an accruals basis.

Other income reflects income earned by Partner Africa in respect of ethical trade related assignments and is recognised on a receivable basis. Such income is deferred until such time as the assignment occurs and the related expenditure is incurred.

# SELF HELP AFRICA

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## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### f) Expenditure Recognition

Direct charitable activities comprises expenditure incurred by the programme countries for the costs of the development programmes as well as costs incurred at headquarters that are directly related to the implementation of programmes. Expenditure is recognised in the period to which it relates. Expenditure incurred but unpaid at the balance sheet date is included in accruals and other creditors.

Costs of generating voluntary income comprise all expenditure incurred by Self Help Africa on raising funds for the organisation's charitable activities.

Governance costs comprise expenditure incurred by Self Help Africa on the strategic management of the charity and compliance with constitutional and statutory requirements.

### g) Tangible fixed assets and depreciation

Tangible assets at headquarters are stated at cost net of accumulated depreciation while those in programme countries are expensed and not capitalised. The cost of an asset is made up of the purchase price of the asset plus any costs directly attributable to bringing the asset into working condition for its intended use. Depreciation on fixed assets is charged so as to write off their full cost over their expected useful lives at the following rates:-

Motor vehicles	:	33.33% Straight Line
Fixtures, fittings & equipment	:	33.33% Straight Line

### h) Intangible Fixed Assets

Intangible fixed assets including Goodwill are stated at cost less amortisation. The asset is amortised over a period of five years which is management's best estimate of the asset's useful economic life.

### i) Acquisition Funding Reserve

The Acquisition Funding Reserve relates to a grant received for the purchase of the Ethical Business Services division of Africa Now. The reserve is released to the Statement of Financial Activities over the expected useful lives of the relevant assets purchased by five equal annual instalments.

### j) Foreign Currency

In the Financial Statements transactions denominated in foreign currencies are recorded in the reporting currency at actual exchange rates at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the average rates of exchange prevailing during the accounting period. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the Statement of Financial Activities.

### k) Taxation

Self Help Africa has received a certificate of recognition of charitable status. Exemption from taxation has been given by the Revenue Commissioners under Section 207 of Taxes Consolidated Act 1997.

Self Help Africa (UK) is registered as a charity and benefits from corporation tax exemptions available to charitable bodies. On the basis that its activities fall within its charitable purpose

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

and its funds are applied only for these purposes, no provision for corporation tax is made. Irrecoverable value added tax in both entities is expensed as incurred.

Partner Africa is also registered as a charity and benefits from corporation tax exemptions available to charitable bodies. It is however registered for VAT in the UK and Kenya and is subject to Kenyan corporation tax.

### 1) Pension schemes

The group operates employer sponsored, defined contribution pension schemes. The assets of the schemes are held separately from those of the charity, in externally managed funds. The group's annual contributions are charged to the Statement of Financial Activities in the period to which they relate.

### 3. INCOMING RESOURCES

<b>Grants from Governments and other co-funders</b>	<b>2013</b>	<b>2012</b>
	<b>€</b>	<b>€</b>
Irish Aid	2,575,215	2,575,215
Irish Aid (Zambia Northern Province)	1,335,170	-
Irish Aid (WorldWide Global Schools)	914,542	406,458
Department for International Development (UK) - PPA	1,785,881	1,799,113
Department for International Development (UK) - other	393,298	393,802
European Union	863,199	784,003
Canadian Government	841,534	-
FHI Uganda	593,942	366,928
Farm Africa	485,000	-
Big Lottery Fund (UK)	227,939	253,853
FHI Kenya	114,088	98,734
ICCO	106,757	-
Jersey Overseas Aid Commission	79,439	117,080
Irish League of Credit Unions	15,902	23,150
CSEF Zambia	11,114	45,174
Isle of Man Overseas Committee	3,459	33,117
Guernsey Overseas Aid Commission	-	48,838
PACT Kenya	-	10,270
	-----	-----
	<b>10,346,479</b>	<b>6,955,735</b>
	=====	=====
<b>Voluntary Income</b>		
General Donations	1,951,327	1,844,704
Grow Fund (Irish farmers)	146,075	137,407
	-----	-----
	<b>2,097,402</b>	<b>1,982,111</b>
	=====	=====
<b>Other Income</b>		
Ethical Trade Services	<b>683,761</b>	<b>497,064</b>

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### 4. CHARITABLE ACTIVITIES

	2013	2012
	€	(Restated) €
<b><u>Ethiopia</u></b>		
Climate Resilience	711,104	-
Co-op Development – Food facility	496,193	592,377
Malt Barley Value Chain	163,582	264,107
SACCO Development	158,392	-
Livelihood Diversification	85,537	141,156
MISF	39,613	46,013
On Farm Seed Production	-	53,216
	-----	-----
<b>Total Ethiopia</b>	<b>1,654,421</b>	<b>1,096,869</b>
	-----	-----
<b><u>Malawi</u></b>		
DISCOVER / Karonga RDP	602,998	483,260
Machinga programme	185,496	107,933
MAEF programme	167,786	142,962
Mango Production & Marketing	112,979	-
FOCUS/Karonga ADD	111,482	58,715
Seed Regulations & the Seed Act	19,166	-
Post Harvest Losses Research	17,478	-
COMSIVA	6,485	59,924
Masumbankhunda RDP & Sanitation	5,318	-
Kalembo/Balaka	-	91,895
Irrigation/Safe Drinking Water	-	68,398
Integrated Seed Sector Development	-	23,234
Masumba Nkhunda	-	2,994
	-----	-----
<b>Total Malawi</b>	<b>1,229,188</b>	<b>1,039,315</b>
	-----	-----
<b><u>Kenya</u></b>		
Seed Systems and Bulking	334,207	265,337
Sustainable livelihoods for vulnerable families	161,553	94,578
Renewable Energy	66,829	39,717
Gilgil	-	68,197
Thome	-	47,591
	-----	-----
<b>Total Kenya</b>	<b>562,589</b>	<b>515,420</b>
	-----	-----

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### 4. CHARITABLE ACTIVITIES (Contd.)

	2013	2012
	€	(Restated) €
<b><u>Uganda</u></b>		
Uganda Community Connector Programme	535,151	340,864
Kumi – Bukedea	213,672	281,812
Beekeeping	141,215	159,857
Nutritional Practices	60,151	17,180
Amuru	57,223	81,318
Kayunga	4,452	35,214
<b>Total Uganda</b>	<b>1,011,864</b>	<b>916,245</b>
<b><u>Zambia</u></b>		
IALDP Northern Province	1,682,572	-
ILRC	227,880	124,613
MAEF	110,565	499,657
ELITE	78,925	-
Seed Enterprises/Crop Improvement	74,012	41,854
CNTFP	47,474	145,579
PF-MORE	15,209	84,591
ELC4EM	10,722	60,217
Hestian Stoves	8,099	-
FSNV – Food security & nutrition for vulnerable households	4,098	-
Liteta	-	139,749
SPEED	-	93,934
FSSF – Microfinance programme	-	74,371
Integrated Seed Sector Development	-	24,923
<b>Total Zambia</b>	<b>2,259,556</b>	<b>1,289,488</b>
<b><u>West Africa</u></b>		
<b><u>Ghana/Togo</u></b>		
Trax - Ghana	89,671	118,414
Wetlands - Togo	25,909	-
Soil conservation - Togo	22,146	38,325
<b><u>Burkino Faso</u></b>		
EU rural water and livelihoods programme	488,709	274,466
Market Oriented Cashew Production	74,934	19,896
Honey Value Chain	53,020	-
PER	46,792	56,451
RAFIA	43,925	41,669
Market Garden Sustainability	27,456	40,549
<b>Total West Africa</b>	<b>872,562</b>	<b>589,770</b>

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### 4. CHARITABLE ACTIVITIES (Contd.)

<u>Other Direct Programme Expenditure</u>	2013 €	2012 €
Salary costs	1,620,775	1,176,186
Ethical trade services	904,161	771,332
Development education	839,433	18,352
Administration	369,737	262,234
Programme support	306,851	295,566
Research, advocacy, communications	<u>220,239</u>	<u>244,738</u>
<b>Total other direct programme expenditure</b>	<b><u>4,261,196</u></b>	<b><u>2,768,408</u></b>
<b>Total Charitable Activities (Restated)</b>	<b><u>11,851,376</u></b>	<b><u>8,215,515</u></b>

### 5. DIRECT CHARITABLE ACTIVITIES BY FUND TYPE

	Unrestricted funds €	Restricted funds €	Total 2013 €	Total 2012 (Restated) €
Agricultural intensification, diversification and market integration	2,272,562	4,838,264	7,110,826	4,929,308
Influence agricultural development policies	1,136,282	2,419,131	3,555,413	2,464,655
Governance and systems development	<u>378,761</u>	<u>806,376</u>	<u>1,185,137</u>	<u>821,552</u>
	<u>3,787,605</u>	<u>8,063,771</u>	<u>11,851,376</u>	<u>8,215,515</u>

### 6. DIRECT CHARITABLE EXPENDITURE BY EXPENDITURE TYPE

	Staff costs €	Depreciation €	Other costs €	Total 2013 €	Total 2012 (Restated) €
Agricultural intensification, diversification and market integration	1,261,904	28,172	5,820,750	7,110,826	4,929,308
Influence agricultural development policies	630,951	14,086	2,910,376	3,555,413	2,464,655
Governance and systems development	<u>210,318</u>	<u>4,696</u>	<u>970,123</u>	<u>1,185,137</u>	<u>821,552</u>
	<u>2,103,173</u>	<u>46,954</u>	<u>9,701,249</u>	<u>11,851,376</u>	<u>8,215,515</u>

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### 7. DIRECT COSTS

	<b>Agricultural intensification, diversification and market integration €</b>	<b>Influence agricultural development policies €</b>	<b>Governance and systems development €</b>	<b>Total 2013 €</b>	<b>Total 2012 (Restated) €</b>
Programme expenditure	5,619,337	2,809,668	936,557	<b>9,365,562</b>	6,317,284
Wages and Salaries	1,222,328	611,164	203,721	<b>2,037,213</b>	1,432,930
Depreciation	<u>25,402</u>	<u>12,702</u>	<u>4,234</u>	<b><u>42,338</u></b>	<u>33,973</u>
	<u>6,867,067</u>	<u>3,433,534</u>	<u>1,144,512</u>	<b><u>11,445,113</u></b>	<u>7,784,187</u>

### 8. SUPPORT COSTS

	<b>Agricultural intensification, diversification and market integration €</b>	<b>Influence agricultural development policies €</b>	<b>Governance and systems development €</b>	<b>Total 2013 €</b>	<b>Total 2012 €</b>
Human resources	48,376	24,188	8,062	<b>80,626</b>	97,738
Organisational services and ICT	58,848	29,424	9,808	<b>98,080</b>	127,268
Finance costs	720	360	120	<b>1,200</b>	2,104
Other support costs	<u>135,815</u>	<u>67,907</u>	<u>22,635</u>	<b><u>226,357</u></b>	<u>204,218</u>
	<u>243,759</u>	<u>121,879</u>	<u>40,625</u>	<b><u>406,263</u></b>	<u>431,328</u>

### 9. COSTS OF GENERATING VOLUNTARY INCOME

	<b>2013 €</b>	<b>2012 €</b>
Staff costs	<b>480,334</b>	321,266
Fundraising and promotion expenses	<b>269,731</b>	238,756
Contract staff	<b>30,264</b>	99,682
Merchandising costs	<b>4,039</b>	2,825
<b>Total cost of generating voluntary income</b>	<b><u>784,368</u></b>	<u>662,529</u>

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

<b>10. GOVERNANCE COSTS</b>	<b>2013</b>	<b>2012</b>
	<b>€</b>	<b>€</b>
Audit fees	<b>39,900</b>	45,089
Staff costs	<b>33,876</b>	28,474
Legal, professional and similar costs	<b>42,912</b>	67,611
General governance costs	<b>38,196</b>	<u>10,748</u>
<b>Total governance costs</b>	<b><u>154,884</u></b>	<b><u>151,922</u></b>

## 11. NET INCOMING RESOURCES BEFORE OTHER RECOGNISED GAINS/LOSSES

	<b>2013</b>	<b>2012</b>
	<b>€</b>	<b>€</b>
Net incoming resources for the year are stated after charging/(crediting):		
Depreciation of tangible fixed assets	<b>46,954</b>	39,128
Amortisation of capital grants	<b>(4,896)</b>	(5,154)
Gain on disposal of fixed asset	-	(2,643)
Auditors' remuneration	<b>39,900</b>	45,089
Amortisation of intangible assets	<b>40,436</b>	37,896
Credit from acquisition funding reserve	<b><u>(51,844)</u></b>	<b><u>(48,585)</u></b>

The directors have no beneficial interest in the Group and during the year no director received any remuneration, benefits in kind or was reimbursed for travel expenses. (2012 - €NIL).

Auditors' remuneration exclusive of VAT in respect of Audit amounts to €33,135(2012 – €37,619)

## 12. FOREIGN BRANCH TAX CREDIT

Tax has been provided for in the Kenyan branch of Partner Africa as follows:

	<b>2013</b>	<b>2012</b>
	<b>€</b>	<b>€</b>
Current tax charge	-	(62)
Deferred tax credit	<b><u>8,849</u></b>	<u>28,866</u>
	<b><u>8,849</u></b>	<b><u>28,804</u></b>

## 13. STAFF COSTS

The average number of employees during the year was 60 (2012 - 48). No employee of the company acts as a director. Staff costs are comprised as follows:-

	<b>2013</b>	<b>2012</b>
	<b>€</b>	<b>€</b>
Salary costs	<b>2,277,567</b>	1,629,802
Social security	<b>206,859</b>	144,692
Pension	<b>132,957</b>	<u>93,363</u>
	<b><u>2,617,383</u></b>	<b><u>1,867,857</u></b>

The total remuneration packing of the chief executive comprised salary of €112,500 (2012 – €103,946) plus 6.5% employer pension contribution.

The number of employees whose emoluments, excluding employer pension contributions, were greater than €70,000 was as follows:

	<b>2013</b>	<b>2012</b>
€70,000 - €80,000	4	3
€90,000 - €100,000	1	0
€100,000 -€110,000	0	1
€110,000 - €120,000	1	0

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### 14. TANGIBLE FIXED ASSETS - GROUP

<u>Tangible fixed assets</u>	Motor vehicles	Furniture, fittings and equipment	Total
	€	€	€
<b><u>Cost</u></b>			
At 1 <sup>st</sup> January 2013	41,095	306,034	347,129
Additions	-	36,991	36,991
Exchange loss on consolidation	(2,223)	(3,857)	(6,080)
	-----	-----	-----
At 31 <sup>st</sup> December 2013	38,872	339,168	378,040
	-----	-----	-----
<b><u>Depreciation</u></b>			
At 1 <sup>st</sup> January 2013	23,104	244,109	267,213
Charge for the year	5,948	41,006	46,954
Exchange gain on consolidation	(1,130)	(1,650)	(2,780)
	-----	-----	-----
At 31 <sup>st</sup> December 2013	27,922	283,465	311,387
	-----	-----	-----
<b><u>Net Book Value</u></b>			
At 31 <sup>st</sup> December 2013	10,950	55,703	66,653
	=====	=====	=====
At 31 <sup>st</sup> December 2012	17,991	61,925	79,916
	=====	=====	=====

<u>Fixed asset investments</u>	Subsidiary undertaking	Unlisted Securities	Total
	€	€	€
<b>Market Value</b>			
At 1 <sup>st</sup> January 2013	2	34,990	34,992
Disposal	(2)	-	(2)
Revaluations	-	4,009	4,009
Exchange loss on consolidation	-	(663)	(663)
At 31 <sup>st</sup> December 2013	-	38,336	38,336

#### Subsidiary undertakings

The subsidiary company (Harvest Help Trading Ltd), a previously dormant company, was dissolved on 16<sup>th</sup> July 2013.

The other subsidiaries are Self Help Africa (UK) and Partner Africa. Both are companies limited by guarantee not having a share capital and are registered with the Charity Commission for England and Wales. The registered office for both companies is Second Floor Suite, Westgate House, Shrewsbury, Shropshire, SY1 1QU.

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### 14. TANGIBLE FIXED ASSETS - COMPANY

<u>Tangible fixed assets</u>	Furniture, fittings and equipment	Total
<b>Cost</b>	€	€
At 1 <sup>st</sup> January 2013	216,553	216,553
Additions	28,685	28,685
	-----	-----
At 31 <sup>st</sup> December 2013	245,238	245,238
	-----	-----
<b>Depreciation</b>		
At 1 <sup>st</sup> January 2013	192,050	192,050
Charge for the year	29,432	29,432
	-----	-----
At 31 <sup>st</sup> December 2013	221,482	221,482
	-----	-----
<b>Net Book Value</b>		
At 31 <sup>st</sup> December 2013	23,756	23,756
	=====	=====
At 31 <sup>st</sup> December 2012	24,503	24,503
	=====	=====

### 15. GOODWILL

	Total
<b>Cost</b>	€
Cost at 1st January 2013	204,822
Exchange gain on consolidation	738
	-----
Cost at 31st December 2013	205,560
	-----
<b>Amortisation</b>	
At 1 <sup>st</sup> January 2013	78,861
Charge for the year	40,436
Exchange loss on consolidation	4,039
	-----
At 31 <sup>st</sup> December 2013	123,336
	-----
<b>Net Book Value</b>	
At 31 <sup>st</sup> December 2013	82,224
	=====
<b>Net Book Value</b>	
At 31 <sup>st</sup> December 2012	125,961
	=====

Goodwill was purchased as part of the acquisition of the Ethical Business Services division of Africa Now. This business unit is now contained within a separate company limited by guarantee called Partner Africa. Self Help Africa is the sole member of Partner Africa.

## SELF HELP AFRICA

### NOTES TO THE FINANCIAL STATEMENTS (Contd.)

#### 16. DEBTORS

	<b>Group 2013</b>	<b>Group 2012 (Restated)</b>	<b>Company 2013</b>	<b>Company 2012 (Restated)</b>
	<b>€</b>	<b>€</b>	<b>€</b>	<b>€</b>
Due from group undertakings	-	-	<b>140,820</b>	487,565
Due from Self Help Africa Inc.	<b>65,913</b>	13,621	<b>65,913</b>	13,621
Grants receivable	<b>945,995</b>	616,028	<b>439,848</b>	451,375
Deferred tax	<b>34,871</b>	27,900	-	-
VAT Recoverable	<b>1,214</b>	-	-	-
Sundry debtors & prepayments	<b><u>394,631</u></b>	<u>887,454</u>	<b><u>199,477</u></b>	<u>228,144</u>
	<b><u>1,442,624</u></b>	<u>1,545,003</u>	<b><u>846,058</u></b>	<u>1,180,705</u>

The deferred tax asset is in respect of accumulated losses incurred by the Kenyan Branch of Partner Africa.

#### 17. CREDITORS – Amounts falling due within one year

	<b>Group 2013</b>	<b>Group 2012 Restated</b>	<b>Company 2013</b>	<b>Company 2012 Restated</b>
	<b>€</b>	<b>€</b>	<b>€</b>	<b>€</b>
Trade creditors and accruals	<b>484,773</b>	630,668	<b>367,654</b>	392,269
Deferred revenue	<b>180,023</b>	51,592	-	-
Grants payable	<b>89,019</b>	-	<b>89,019</b>	-
VAT payable	<b>659</b>	3,036	<b>0</b>	-
Payroll taxes payable	<b><u>77,354</u></b>	<u>47,344</u>	<b><u>49,730</u></b>	<u>25,394</u>
	<b><u>831,828</u></b>	<u>732,640</u>	<b><u>506,403</u></b>	<u>417,663</u>

#### 18. PRIOR YEAR ADJUSTMENT

The adjustment arises as a result of a change in accounting policy in respect of the recognition of expenditure in programme countries. Previously expenditure incurred when funded by Self Help Africa headquarters was recognised when the funds were approved by headquarters and transferred to the country office with the result that the net current assets in country offices were not included in the consolidated accounts. The new accounting policy recognises expenditure in programme countries on an accruals basis and accordingly the net current assets in country are now recognised. The opening reserves, debtors, bank and creditors have been adjusted accordingly.

In order to present the prior year's results on a comparable basis, the consolidated statement of financial activities, the consolidated and company balance sheets and notes thereto for 2012 have been restated as summarised out below.

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### Income and expenditure account:

	Group 2012 €	Company 2012 €
Net movement in funds as previously reported	523,283	611,288
Prior year adjustment for programme expenditure in charitable expenditure	(40,037)	(40,037)
<b>Restated</b>	<b>483,246</b>	<b>571,251</b>
<b>Balance Sheet:</b>		
<b>Current Assets</b>		
Debtors as previously reported	1,324,836	960,538
Prior year adjustment for in country programme debtors	220,167	220,167
<b>Restated</b>	<b>1,545,003</b>	<b>1,180,705</b>
Cash at bank as previously reported	1,669,298	1,052,960
Prior year adjustment for in country cash at bank	587,953	587,953
<b>Restated</b>	<b>2,257,251</b>	<b>1,640,913</b>
<b>Creditors (Amounts falling due within one year)</b>		
Creditors as previously reported	390,511	75,534
Prior year adjustment for in country creditors	342,129	342,129
<b>Restated</b>	<b>732,640</b>	<b>417,663</b>
<b>Opening Revenue Reserves</b>		
Opening reserves as previously reported	2,149,031	1,351,179
Prior year adjustment for in country opening reserves	506,028	506,028
<b>Restated</b>	<b>2,655,059</b>	<b>1,857,207</b>

# SELF HELP AFRICA

## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### 19. MOVEMENT ON RESERVES

#### GROUP

	Unrestricted	Restricted	2013	2012 (Restated)
	€	€	€	€
Balance at beginning of year	1,993,394	1,144,911	<b>3,138,305</b>	2,149,031
Net movement in funds	(373,487)	720,439	<b>346,952</b>	483,246
Prior Year Adjustment (note 18)	-	-	-	<u>506,028</u>
Balance at end of year	<b><u>1,619,907</u></b>	<b><u>1,865,350</u></b>	<b>3,485,257</b>	3,138,305
Acquisition funding reserve (note 20)			105,412	161,489
Deferred capital grants (note 21)			<u>12,020</u>	<u>13,631</u>
Total year end reserves			<b><u>3,602,689</u></b>	<b><u>3,313,425</u></b>

#### COMPANY

	Unrestricted	Restricted	2013	2012 (Restated)
	€	€	€	€
Balance at beginning of year	1,626,744	801,714	<b>2,428,458</b>	1,351,179
Net movement in funds	(596,925)	784,167	<b>187,242</b>	571,251
Prior Year Adjustment (note 18)	-	-	-	<u>506,028</u>
Balance at end of year	<b><u>1,029,819</u></b>	<b><u>1,585,881</u></b>	<b><u>2,615,700</u></b>	<b><u>2,428,458</u></b>

### 20. ACQUISITION FUNDING RESERVE

<b><u>Cost</u></b>	€
At 1st January 2013	262,592
Exchange loss on consolidation	946
	-----
At 31st December 2013	<b><u>263,538</u></b>
<b><u>Amortisation</u></b>	
At 1 <sup>st</sup> January 2013	101,103
Amortised for the year	51,844
Exchange gain on consolidation	5,179
	-----
At 31 <sup>st</sup> December 2013	<b><u>158,126</u></b>
	-----
<b><u>Net Reserve</u></b>	
At 31 <sup>st</sup> December 2013	<b><u>105,412</u></b>
	=====
<b><u>Net Reserve</u></b>	
At 31 <sup>st</sup> December 2012	<b><u>161,489</u></b>
	=====

## SELF HELP AFRICA

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### NOTES TO THE FINANCIAL STATEMENTS (Contd.)

The acquisition funding reserve arises from the company's acquisition of the Ethical Business Division of Africa Now (now renamed and incorporated as Partner Africa). The funding of this investment is amortised to unrestricted funds over 5 years as management's best estimate of the economic lives of the assets acquired.

#### 21. DEFERRED CAPITAL GRANTS

<u>Cost</u>	€
At 1st January 2013	18,785
Received during the year	3,846
Exchange gain on consolidation	(1,197)
	-----
At 31st December 2013	21,434
<u>Amortisation</u>	
At 1 <sup>st</sup> January 2013	5,154
Amortised for the year	4,896
Exchange loss on consolidation	(636)
	-----
At 31 <sup>st</sup> December 2013	9,414
	-----
<u>Net Reserve</u>	
At 31 <sup>st</sup> December 2013	12,020
	=====
<u>Net Reserve</u>	
At 31 <sup>st</sup> December 2012	13,631
	=====

## SELF HELP AFRICA

### NOTES TO THE FINANCIAL STATEMENTS (Contd.)

#### 22. RECONCILIATION OF NET INCOMING RESOURCES TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

	2013	2012 (Restated)
	€	€
Net incoming resources	346,017	430,436
Deposit interest and investment income received	(9,003)	(25,492)
Depreciation	46,954	39,128
Amortisation of capital grants	(4,896)	(5,154)
Loss/(gain) on fixed asset disposal	2	(2,643)
Amortisation of acquisition funding reserve	(51,844)	(48,585)
Amortisation of purchased goodwill	40,436	37,896
Movement in stock	520	(1,316)
Movement in debtors	109,350	(659,176)
Movement in creditors	99,188	258,699
Exchange gain on deferred tax asset	1,878	904
Exchange gain/(loss) on consolidation of fixed assets and related reserves	2,470	(1,602)
Exchange (loss)/gain on consolidation	<u>(11,923)</u>	<u>21,007</u>
Net cash inflow from operating activities	<u>569,149</u>	<u>44,102</u>

#### 23. ANALYSIS OF CHANGES IN NET FUNDS

	At 01.01.2013 (Restated) €	Cash Flows €	At 31.12.2013 €
Cash at bank and in hand	2,257,251	545,007	2,802,258
Net funds	----- 2,257,251 =====	----- 545,007 =====	----- 2,802,258 =====

#### 24. SELF HELP AFRICA INC.

Self Help Africa Inc. is a not for profit organisation registered in the United States of America. Self Help Africa Inc. is governed by an independent board of directors which retains full control over the financial and operating policies of the company. During the year Self Help Africa Inc. on-granted €41,588 of restricted income received and €25,919 of voluntary income raised to Self Help Africa projects, €14,408 of which was payable by Self Help Africa Inc to Self Help Africa at 31<sup>st</sup> December 2013. Total amounts granted by SHA Inc to Self Help Africa of €67,507 have been included in the accounts of Self Help Africa under incoming resources and resources expended. A balance of €65,913 remained outstanding at 31<sup>st</sup> December 2013 represented by grants payable of €14,408 and a loan repayable of €51,505 by Self Help Africa Inc. to Self Help Africa.

## **NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

### **25. PENSION SCHEME**

The charity operates an employer sponsored, defined contribution pension scheme which is available to all staff. During the year, the charity made contributions in respect of its employees who elected to contribute. The assets of the scheme are held separately from those of the charity, in externally managed funds. The pension expense for the year amounted to €132,957 (2012: €93,363). Contributions payable at 31<sup>st</sup> December 2013 amounted to €19,559 (2012 – €6,463).

### **26. LEGAL STATUS OF COMPANY**

- (i) In accordance with Section 24 of the Companies Act, 1963, the company is exempt from including the word "Limited" in its name. The company is limited by guarantee and has no share capital.
- (ii) The company, as a charity, is exempt from the reporting and disclosure requirements of the Companies (Amendment) Act 1986.

### **27. POST BALANCE SHEET EVENTS**

During the year, Self Help Africa signed a Memorandum of Understanding (MoU) and entered merger negotiations with like-minded charity Gorta. The merger negotiations have progressed quickly with both organisations signing an Agreement to Merge on May 28, 2014. The merger is expected to gain approval from the members of both organisations and be finalised in the third quarter of 2014.

### **28. CONTINGENT LIABILITIES**

There are no contingent liabilities at the balance sheet date.

### **29. COMPARATIVES**

Comparative amounts have been regrouped, where necessary, on the same basis as those for the current year.

### **30. APPROVAL OF FINANCIAL STATEMENTS**

The board of directors approved the financial statements and authorised them for issue on 26<sup>th</sup> June 2014.