

**REPORT & CONSOLIDATED FINANCIAL STATEMENTS**

**SELF HELP AFRICA**

**FOR THE YEAR ENDED 31 DECEMBER 2011**

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**DIRECTORS & OTHER INFORMATION**

<b>DIRECTORS:</b>	Tom Corcoran, Chairman Joseph O'Dwyer John Carroll Paula Murray David Martin Jim Kinsella Nigel Clarke James Stafford (resigned 6 <sup>th</sup> March, 2012) Sylvia Gavigan (appointed 12 <sup>th</sup> May 2011) Helen Brophy (appointed 20 <sup>th</sup> September 2011) Teddy O'Mahony (appointed 31 <sup>st</sup> August 2011) Micheál O'Connell (appointed 2 <sup>nd</sup> June 2010, resigned 10 <sup>th</sup> February 2011)
<b>SECRETARY</b>	Peter McDevitt
<b>CHIEF EXECUTIVE</b>	Ray Jordan
<b>REGISTERED OFFICE</b>	Kingsbridge House, 17-22 Parkgate Street, Dublin 8
<b>REGISTERED NUMBER</b>	105601
<b>CHARITY NUMBER</b>	6663
<b>BANKERS</b>	Bank of Ireland AIB Bank Barclays Bank
<b>SOLICITORS</b>	McKeever Rowan Solicitors 5 Harbourmaster Place International Financial Services Centre Dublin 1  Withers LLP 16 Old Bailey, London EC4M 7EG
<b>AUDITORS</b>	Baker Tilly Ryan Glennon Registered Auditors Birr Technology Centre Birr Co. Offaly

## **Report of the Directors for the year ended 31<sup>st</sup> December 2011**

The directors present herewith the audited financial statements for the year ending 31st December 2011.

### **Principal activity**

The company was formed to promote self help development in Africa. The aim of the organisation is to help Africans to become self sufficient by means of long term development projects. The company achieves its objectives by working with and through local people, and using existing local resources.

### **Statement of Directors' Responsibilities for Financial Statements**

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable Irish law and Generally Accepted Accounting Practices in Ireland including the accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Chartered Accountants in Ireland.

Irish company law requires that the directors prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the company and group and of the income and expenditure of the group for that period. In preparing these statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently,
- Make judgments and estimates that are reasonable and prudent and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and group will continue in business

The directors confirm that they have complied with the above requirements in preparing these financial statements.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group, and to enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in Ireland, and comply with the Companies Act, 1963 to 2009. They are also responsible for safeguarding the assets of the company, and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Books and Accounting Records**

The directors are responsible for ensuring that proper books and accounting records, as outlined in Section 202 of the Companies Act 1990 are kept by the company and the group. To achieve this, the directors have appointed a financial controller who reports to the board to ensure that the requirements of Section 202 are complied with. The books of account are located at the company's registered office at Self Help Africa, Kingsbridge House, 17-22 Parkgate Street, Dublin 8.

### **Legal Status**

Self Help Africa is a company incorporated under the Companies Acts, 1963 to 2009, limited by guarantee and not having a share capital. The company is exempt from corporation tax. The objects of the company are charitable in nature with established charitable status (Charity No. 6663). All income is applied solely towards the promotion of the charitable objectives of the company.

## **REPORT OF THE DIRECTORS (Contd.)**

### **Organisational strategy**

At organisational level, Self Help Africa completed and launched its new Strategic Plan for the period 2011-2015. The main provisions of the plan are set out below.

#### ***Vision***

The vision of Self Help Africa is a rural Africa free from poverty and hunger.

#### ***Mission***

Self Help Africa's mission is to develop enterprising solutions that enable smallholder farmers to achieve a better quality of life.

#### ***Goal***

Self Help Africa's goal is to enable 500,000 smallholder farmers make a sustainable improvement in their livelihoods.

#### ***Values***

Four core values underpin Self Help Africa's approach:

*People helping themselves:* We enable smallholder farmers, women and men, to prioritise and plan development within their communities and work together to establish the links they need to prosper. We believe, by understanding local concepts of progress and strengthening existing community groups, that people can be proactive in determining their own development.

*Viable solutions:* We champion practical, low-cost solutions that will have a lasting benefit and are replicable. These solutions aim to be economically, socially, institutionally and environmentally sustainable. We believe markets should work for smallholder farmers and engage with governments, civil society and the private sector to help make this a reality. We support rural communities to organise, develop knowledge, skills and experience to establish the links they need to enable them to continue to prosper. We encourage risk reduction and climate adaptation practices so that today's solutions reduce vulnerability and build resilience in the long-term.

*Equality and inclusion:* We acknowledge that smallholder farmers are a diverse group of women and men, whose ability to participate in development processes is determined by their access to and tenure of land and resources, age, disability, health and HIV status. We are committed to identifying and removing the barriers that prevent inclusion of more vulnerable groups and ensuring that women and men have equal opportunities to participate and benefit from our programmes.

*Transparency and accountability:* We strive to be an effective actor in development. We are committed to technical excellence and innovation in programmes, achieving recognised quality standards and demonstrating transparency in our relationships with all stakeholders – beneficiaries, partners and donors. We invest in measuring and reporting the progress of our work and its impact, facilitating learning processes and documenting and disseminating good practice to inform decision making for scale up and to influence policy and practice.

### **Strategic objectives**

Self Help Africa has identified three strategic objectives, which build on the experience of over 25 years working with communities in Africa. For the period 2011-2015, Self Help Africa will:

## **REPORT OF THE DIRECTORS (Contd.)**

1. Enable smallholders to achieve viable livelihoods from intensification and diversification of agriculture and greater integration into markets
2. Influence others to enable smallholder farmers in Africa to prosper.
3. Strengthen Self Help Africa to ensure we are fit for purpose.

### **Results for the Year**

The financial results for the year ended 31st December 2011 are as set out in the Consolidated Statement of Financial Activities on page 14. Overall income levels for 2011 totalled €8.25 million, an increase of 16.5% over 2010. There was a net increase in funds of €279,607 in the year which is allocated €432,547 as an increase in unrestricted and €152,940 of a decrease in restricted. The total unrestricted funds balance of €1,590,466 reflects a strong financial position for the organisation at year end.

### **Review of Activities and Future Developments**

The organisation continues to go from strength to strength and is at a satisfactory level of financial stability. This is particularly noteworthy given that this stability has been achieved in a time of considerable economic uncertainty and insecurity in the wider global economy.

At organisational level, Self Help Africa completed and launched its new strategic plan for the period 2011-2015. Financial reporting and operational systems were further improved and the scaling up of our Policy and Strategy team will ensure that there is strong rationale behind the work we do and that the learning we attain from our work will enhance the quality and credibility of our work into the future.

### ***Activities***

During 2011, Self Help Africa reached over 200,000 smallholder farmers and their families in nine countries in Africa enabling them to make significant improvements to farming practice, income and meeting food needs for their families.

### ***Ethiopia***

With 2011 seeing the final year of our five year rural development programmes (RDP), SHA Ethiopia led the way in starting three new partner implemented pilot programmes. One programme is with Valid International, looking at commercially growing ground nuts for Ready to Use Food (RUTF) for treating malnutrition and two others are with local Ethiopia NGOs. Although a major change of direction for the country team, these programmes have proved a great success.

SHA Ethiopia implemented throughout 2011 its EU Food Facility programme (ACDP). This programme was selected as the best EU funded Food Facility programme in Ethiopia and as a result the SHA Country Director was invited to Brussels to make a presentation on the work of the programme at a conference organised by the EU. Following this success, SHA Ethiopia was approached by the EU to submit a joint bid in a consortium with Oxfam and IDE for further funding under an extension to this facility. A programme for €4.2 million was approved in early 2012.

The savings and credit co-operative (SACCO) programme continues to go from strength to strength and, together with our partners and donors (Terrafina/ILCUF), SHA Ethiopia is designing a new phase to this programme which will start in early 2012.

# **SELF HELP AFRICA**

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## **REPORT OF THE DIRECTORS (Contd.)**

### *Eritrea*

Following fifteen very successful years in Eritrea, SHA completed its last remaining programmes in the country during 2011 and all programmes and assets were handed over to regional governments or the national Government of Eritrea.

### *Kenya*

Existing RDPs in Rongai and Gill Gil were finalised during the year and preparations commenced on entering new areas of operation. 2012 will see the start of partner led programmes across both our existing areas and expansion to the new provinces of Eastern and Nyanza. The relationship with Baraka College remains strong and we will look to work in partnership with them again in 2012.

SHA continues to partner with Act! and Family Health International in Kenya and we are currently working on new programmes with them to start in 2012.

### *Uganda*

2011 saw the successful launch of a joint pilot programme with Send A Cow Uganda in a food security and livestock programme in northern Uganda. This programme, funded by trusts and foundations and DFID, will initially run for two years and will be the model of partner led programmes to follow.

In addition to this Self Help Africa were approached by Traidlinks (an Irish NGO) looking to develop a community based food supply and production business to supply new private sector business ventures in western Uganda. The private sector partners are committed to sourcing their supplies locally if possible and engaged Traidlinks and Self Help Africa to look at the potential for working with local communities to scale up production. Initial scoping exercises were carried out and we continue to work with both parties in developing this further.

In late 2011 Self Help Africa was approached by Family Health international, a major US NGO, to partner with them in a submission for USAID funding (Uganda Community Connector Proposal). Self Help Africa took the role of technical advisors in the proposal. The proposal for \$25 million (\$3 million allocation for Self Help Africa) was submitted in November 2011 and was successful in the face of strong competition. As this is Self Help Africa's first successful application for US government funding, it represents a significant boost for SHA Uganda and Self Help Africa as a whole.

### *Malawi*

SHA Malawi joined Concern Universal, GOAL and Italian NGO, COOPI in a consortium bid for basket donor funding aimed at climate preparedness and food security. The donor funding is managed by DFID, with funds also provided by NORAD and Irish Aid. The consortium submitted a £10 million proposal for activities covering all the districts in Malawi (with SHA Malawi allocated Karonga district in northern Malawi). The proposal was ultimately successful with Self Help Africa receiving an allocation of £2.5 million over 5 years.

The One Foundation partnership within Malawi has continued throughout 2011 with a number of projects being successfully completed during the year.

## **REPORT OF THE DIRECTORS (Contd.)**

In many ways Malawi has lead the way with linkages to the private sector and looking at farming as a business. Malawi Mangoes Ltd, a private company that produces mango and banana pulp for the fruit juice and smoothie industry has been in discussions with Self Help Africa to investigate ways of establishing local fruit farming co-operatives to supply a proposed new factory in Salima district of Malawi. In addition, SHA Malawi is continuing to discuss with members of the Malawi cotton industry the potential for linking smallholder cotton growers with the private sector.

### ***West Africa***

A five year EU water/food security proposal in Burkina Faso was approved for funding in 2011. This has been a huge success for SHA West Africa and is the result of considerable hard work by both the country team and the programmes department over a number of years. The programme commenced in mid 2011 and is being implemented by Self Help Africa through three local partners.

SHA West Africa carried out a localised call for proposals within Togo to source new partners. An extensive assessment, interview and due diligence process was carried out and two local partners were chosen. Both partners have undertaken two successful pilot programmes in Togo in 2011 and will be expanding their work in 2012.

West Africa, although still relatively small, continues to be the main driver in sustainable agriculture work throughout Self Help Africa, particularly in the area of climate preparedness and conservation agriculture.

### ***Zambia***

The start of 2011 saw the Zambia team working on the completion reports of three major EU programmes which SHA Zambia had been implementing over the previous five years and were the largest grants we had received to date. All activities on these programmes were successfully completed in the year. SHA Zambia received highly favourable evaluation reports on these programmes and it is hoped to further develop these models in 2012. As a result of our long standing relationship with the EU in Zambia, Self Help Africa was chosen as the lead agency for EU/NGO consultation on the new EU strategy and funding streams for 2012 and beyond.

During 2011, SHA Zambia was involved implementing two further EU programmes together with a five year programme for the Big Lottery Fund in the UK. The EU food facility grant (SEEDFS) was successfully completed in November 2011.

USAID chose Zambia to be one of the first countries to see the launch of programmes under its Feed the Future funding stream, when it released its ZERS call for proposal in September 2011.

SHA Zambia also submitted a proposal to the Danish and Finnish Government for a climate preparedness programme which was successful in mid 2011. This is the first time Self Help Africa has received funding from this source and we hope to build on that in 2012.

### ***Funding***

2011 was the final year of the Irish Government's multi-annual programme scheme (MAPS). Self Help Africa has been a participant in this programme since its inception in 2003. We received €2.8 million from MAPS in 2011, and are grateful for the continuing support that we receive from Irish Aid.

In 2011, Self Help Africa received a major boost by securing of three year funding from DFID (the UK government development agency). In the face of serious competition, our consortium with

## **REPORT OF THE DIRECTORS (Contd.)**

FARM Africa was successful in contracting for a £1,500,000 per annum funding stream to support Self Help Africa in the implementation of its strategic plan over the next three years.

During 2011 we continued our strong relationship with the European Union and secured a four year contract for a rural water and livelihoods programme in Burkina Faso.

For Self Help Africa Inc., our sister organisation in the United States, 2011 was a successful year. The fundraising ball in New York in November improved on its successful financial and profile-raising performance of 2010. More importantly, relationships are being forged both with the US government and with large US based NGOs. The success in accessing five year US government funding in Uganda is largely attributable to the establishment of Self Help Africa Inc. and the development of networks with influential policy makers in the US. We expect the presence in the US to lead to Self Help Africa having greater influence within the sector globally as well as accessing a new reliable stream of donor income to enable our work to attain greater scale.

A significant event in the year was Self Help Africa's establishment of an ethical trade services division. This involved the acquisition of the Ethical Business Services department of UK based NGO, Africa Now. It is housed in a separate UK registered charitable company called Partner Africa, of which Self Help Africa is the sole member. Partner Africa operates as a social enterprise aimed at maximising the development impact of a range of high quality and innovative ethical trade services; auditing, training, capacity building and consulting to the private sector. We believe that this facet of our work will enhance our ability to significantly improve the lives of many African smallholder farmers in a broad variety of ways.

At a fundraising level, Self Help Africa performed strongly in 2011. At a time of economic downturn we maintained funding levels across a number of different income streams, and actually grew significantly the backing we are receiving from trusts and foundations.

### ***Research and innovation***

In 2011, Self Help Africa continued to invest in capacity to provide best support to its overseas programmes including the establishment of a technical team, investments in research and innovation and an increased role in scaling out successful approaches to other actors.

Building on many years experience of seed production, Self Help Africa joined with Wageningen University of the Netherlands under the auspices of the African Union African Seed and Biotechnology Programme to feed into the development of policy to support integrated seed sector development, Self Help Africa in particular brought the voice of local seed breeders to the process.

### ***Future Developments***

Following a very successful 2011, SHA will continue in 2012 to develop its programmes in line with its 2011-2015 Strategic Plan. To achieve our goal we will continue to work in partnership with local, national and international organisations, be led by the communities we work with and together with others to develop integrated solutions.

In 2012 we will look to build and broker strong relationships with a diverse range of organisations in Africa and internationally. We believe that working with and through local organisations will lead to a more autonomous and effective civil society in Africa. We see the establishment of partnerships between civil society and the public and private sectors as key to creating innovative solutions to rural poverty.

## **REPORT OF THE DIRECTORS (Contd.)**

In addition Self Help Africa is committed to taking a bottom up approach to support local solutions. In 2012 we will invest time and resources upfront to ensure that clear analysis, participatory planning and good practice inform our programmes. Self Help Africa will continue work in 2012 to develop integrated solutions that are based on the resources available to smallholder farmers and the wider policies, institutions and processes, which influence people's livelihood strategies and outcomes. Self Help Africa will continue to work with Wageningen University to roll out and further develop integrated seed sector development thinking and promote the role of smallholder farmers in producing quality seed at affordable prices.

### **Reserves Policy**

Self Help Africa has established and holds reserves sufficient that:

- If from time to time through unplanned circumstances there is a short term shortfall in expected revenue or increase in expected expenditure, there shall be sufficient liquid assets held that, if the board so decides, the organisation could meet any deficit arising from such an event from reserves.
- In the event a decision is taken to wind down the organisation there shall be sufficient readily accessible net assets such that this winding down can be made in an orderly fashion with the organisation meeting all its obligations, both domestic and programme, in a timely fashion.

The target level of reserves is currently set at six months of unrestricted expenditure. The organisation is currently in compliance with this target. The board monitors this target level (and compliance therewith) on an annual basis.

### **Risk Management and internal controls**

The directors have responsibility for, and are aware of the risks associated with the operating activities of Self Help Africa. They are confident that adequate systems of internal control are in place and that these controls provide reasonable assurance against such risks. Management prepare a risk register which is updated regularly and subject to detailed formal half-yearly reviews by the board. The directors constantly review and adopt policies and procedures that are consistent with best practice and monitor the implementation of these policies through the Finance and Audit Committee (a sub-committee of the board). This committee meets on a regular basis to review financial information and reports, internal and external audit findings, management information systems and internal control systems. In the year, the committee reviewed and recommended for board approval policies on fraud, whistleblowing, conflict of interest and equal opportunities.

The members of the committee in 2011 were David Martin (Chair), William Coales, Paula Murray and Colm Dennehy. The committee met twice in 2011 (twice in 2010).

The internal control systems aim to ensure compliance with laws and policies, ensure efficient and effective use of Self Help Africa's resources, safeguard Self Help Africa's assets and maintain the integrity of financial information produced.

Financial information is subject to detailed review at director level allowing for continuous monitoring of Self Help Africa's operations and financial status. Each of Self Help Africa's field offices is subject to an annual statutory audit by independent external auditors, in addition to periodic internal audit review.

The Programme Advisory Committee (a sub-committee of the board) provides oversight and technical advice and assistance to Self Help Africa's programme team to ensure operational risks are

## **REPORT OF THE DIRECTORS (Contd.)**

properly managed and that our work on the ground in Africa is carried out in a manner that is consistent with best practice. The members of the committee in 2011 were Prof Adrian Wood (Chair), Joseph O’ Dwyer, Dr Mariette Asselbergs, Prof Michael Mortimore, Fiona Meehan and Dr James Copestake. The committee met twice in 2011 (twice in 2010).

### **Governance**

The board is committed to maintaining the highest standards of corporate governance and has determined that Self help Africa should comply with the basic principles outlined in the “Irish Development NGOs Code of Corporate Governance” (as produced by the Corporate Governance Association of Ireland; partnered with Dóchas). One of the aims of the Finance and Audit Committee is to continue the development of systems within the organisation in order to achieve full compliance with this code.

As part of this policy, an effective board and a competent executive management team head the organisation. There is a clear distinction between the roles of the board and the management team to which day-to-day management is delegated. The management team prepares matters for consideration and approval by the board e.g. annual budgets, policy papers. The board then monitors their implementation. On areas such as strategic planning, there is board involvement at all stages of preparation but ultimate approval is the responsibility of the board. The board met on eight occasions in 2011 (six in 2010). The board membership is set out on page 2.

New directors receive background and explanatory materials covering the nature and purpose of Self Help Africa to enable them to familiarise themselves with their duties and responsibilities, the Self Help Africa governance framework and its work overseas. Any relevant training requirements of directors are facilitated by the organisation.

As a signatory to the Dóchas Code of Conduct on Images and Messages, Self Help Africa reaffirms its commitment to best practice in the communication of images and messages in all our public policy statements.

Self Help Africa is grateful for the work of many in making the achievements of the past year possible. Our staff, our partners, our donors, our boards of directors, trustees and subcommittees have all played very valuable and important roles, and we are very grateful to each for their support and commitment.

### **Health and Safety**

The directors continue to ensure a safe work environment for employees as per the requirements of the Safety, Health and Welfare at Work Act 2005. Health and Safety policies and procedures are set out in the Self Help Africa Employee Handbook.

### **Important Events since the Year End**

There were no important events affecting the organisation since the 31<sup>st</sup> December, 2011.

### **Transactions Involving Directors**

There were no contracts or arrangements, of any significance in relation to the business of the company in which the directors had any interest, as defined in the Companies Act 1990, during the year ended 31st December 2011.

# **SELF HELP AFRICA**

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## **REPORT OF THE DIRECTORS (Contd.)**

Service on the board and subcommittees of Self Help Africa is undertaken in an entirely voluntary capacity by all board and subcommittee members. No remuneration or other expenses are paid to any board or subcommittee members for their service.

### **Auditors**

In accordance with Section 160(2) of the Companies Act, 1963, the auditors Baker Tilly Ryan Glennon, Chartered Accountants, will continue in office.

### **On behalf of the Board of Directors:**

**David Martin**

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**DIRECTOR**

**Tom Corcoran**

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**DIRECTOR**

**Date: 25<sup>th</sup> May, 2012**

**REPORT OF THE INDEPENDENT AUDITORS**

We have audited the financial statements of Self Help Africa for the year ended 31st December 2011 which comprise the Consolidated Statement of Financial Activities, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Cash Flow Statement and the related notes. These consolidated financial statements have been prepared under the accounting policies set out therein.

**RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS**

The group's directors are responsible for the preparation of the consolidated financial statements in accordance with applicable law and generally accepted accounting practice in Ireland including the accounting standards issued by the Accounting Standards Board and published by the Institute of Chartered Accountants in Ireland (Generally Accepted Accounting Practice in Ireland).

Our responsibility is to audit the consolidated financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

This report is made solely to the group's members, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the group's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the group and the group's members as a body, for our audit work, for this report, or for the opinions we have formed.

We report to you our opinion as to whether the consolidated financial statements give a true and fair view in accordance with Generally Accepted Accounting Practice in Ireland and are properly prepared in accordance with the Companies Acts, 1963 to 2009. We also report to you whether in our opinion proper books of account have been kept by the group and whether the information given in the Directors' Report is consistent with the consolidated financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit and whether the group's balance sheet is in agreement with the books of account.

We report to the members if, in our opinion, any information specified by law regarding directors' remuneration and directors' transactions is not given and, where practicable, include such information in our report.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it.

**BASIS OF OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland), issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the consolidated financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

**REPORT OF THE INDEPENDENT AUDITORS (Contd.)**

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the consolidated financial statements.

**OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the state of the group's affairs at 31st December 2011 and of its surplus for the year then ended and have been properly prepared in accordance with the Companies Acts 1963 to 2009.

We have obtained all the information and explanations we considered necessary for the purposes of our audit. In our opinion, proper books of account have been kept by the group. The consolidated financial statements are in agreement with the books of account.

In our opinion, the information given in the Directors' Report is consistent with the consolidated financial statements.

***Suzanne O'Neill***

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***SUZANNE O'NEILL (Senior Statutory Auditor)***

***(For and on behalf of BAKER TILLY RYAN GLENNON)  
Registered Auditors,  
Birr Technology Centre,  
Birr,  
Co. Offaly***

***Date: 12<sup>th</sup> June, 2012***

**Consolidated Statement of Financial Activities for the year ended 31 December, 2011**

	<b>Unrestricted Funds</b>	<b>Restricted Funds</b>	<b>Total Funds 2011</b>	<b>Total Funds 2010</b>
<b>Notes</b>	<b>€</b>	<b>€</b>	<b>€</b>	<b>€</b>
<b>Incoming resources</b>				
<i>Income resources from charitable activities</i>				
- Grant income <b>3</b>	<b>1,384,566</b>	<b>4,380,805</b>	<b>5,765,371</b>	4,905,646
<i>Income resources from generated funds</i>				
- Voluntary income <b>3</b>	<b>1,612,338</b>	<b>643,627</b>	<b>2,255,965</b>	2,168,117
<i>Other Incoming Resources</i>				
- Interest & investment income	<b>10,326</b>	-	<b>10,326</b>	3,283
- Other income	<b>216,326</b>	-	<b>216,326</b>	-
Total incoming resources	<b>3,223,556</b>	<b>5,024,432</b>	<b>8,247,988</b>	7,077,046
<b>Resources expended</b>				
Charitable activities <b>4</b>	<b>2,293,474</b>	<b>5,052,834</b>	<b>7,346,308</b>	7,409,551
Costs of generating voluntary income <b>9</b>	<b>542,186</b>	-	<b>542,186</b>	372,015
Governance costs <b>10</b>	<b>127,987</b>	-	<b>127,987</b>	67,699
Total resources expended	<b>2,963,647</b>	<b>5,052,834</b>	<b>8,016,481</b>	7,849,265
<b>Net incoming/(outgoing) resources before other recognised gains and losses <b>11</b></b>	<b>259,909</b>	<b>(28,402)</b>	<b>231,507</b>	(772,219)
<b>Other recognised gains and losses</b>				
Loss on revaluations of investment assets	<b>(1,840)</b>	-	<b>(1,840)</b>	1,997
Transfers between funds	<b>135,188</b>	<b>(135,188)</b>	-	-
Exchange gain on consolidation	<b>39,290</b>	<b>10,650</b>	<b>49,940</b>	69,491
<b>Net movement in funds</b>	<b>432,547</b>	<b>(152,940)</b>	<b>279,607</b>	(700,731)
<b>Funds at beginning of year</b>	<b>1,157,919</b>	<b>711,505</b>	<b>1,869,424</b>	2,570,155
<b>Funds at end of year</b>	<b>1,590,466</b>	<b>558,565</b>	<b>2,149,031</b>	1,869,424

The notes on pages 18 to 30 form an integral part of these financial statements.

*Approved by the Board on: 25<sup>th</sup> May, 2012*

**David Martin**

**DIRECTOR**

**Tom Corcoran**

**DIRECTOR**

**Consolidated Balance Sheet as at 31 December 2011**

	<u>Notes</u>	2011 €	2010 €
<b>FIXED ASSETS</b>			
Tangible fixed assets	13	63,884	15,489
Financial assets	13	31,229	32,260
<b>INTANGIBLE ASSETS</b>			
Goodwill	14	163,857	-
<b>CURRENT ASSETS</b>			
Stock		1,626	1,294
Debtors	15	650,202	583,472
Cash at bank		1,682,178	1,332,661
		-----	-----
		2,334,006	1,917,427
<b>CREDITORS</b> (Amounts falling due within one year)	16	(233,871)	(95,752)
<b>NET CURRENT ASSETS</b>		2,100,135	1,821,675
<b>TOTAL NET ASSETS</b>		2,359,105	1,869,424
		=====	=====
<b>REPRESENTED BY:</b>			
Unrestricted funds	17	1,590,466	1,157,919
Restricted funds	17	558,565	711,505
Acquisition funding reserve	18	210,074	-
		-----	-----
		2,359,105	1,869,424
		=====	=====

The notes on pages 18 to 30 form an integral part of these financial statements.

*Approved by the Board on: 25<sup>th</sup> May, 2012*

**David Martin**

**DIRECTOR**

**Tom Corcoran**

**DIRECTOR**

**Company Balance Sheet as at 31 December 2011**

	<u>Notes</u>	2011 €	2010 €
<b>FIXED ASSETS</b>			
Tangible fixed assets	13	<b>35,320</b>	9,926
		-----	-----
<b>CURRENT ASSETS</b>			
Debtors	15	<b>213,189</b>	205,787
Cash at bank		<b>1,244,554</b>	1,137,426
		-----	-----
		<b>1,457,743</b>	1,343,213
<b>CREDITORS:</b> Amounts falling due within one year	16	<b>(141,884)</b>	(70,043)
		-----	-----
<b>NET CURRENT ASSETS</b>		<b>1,315,859</b>	1,273,170
		-----	-----
<b>TOTAL NET ASSETS</b>		<b>1,351,179</b>	1,283,096
		=====	=====
<b>REPRESENTED BY:</b>			
Unrestricted funds		<b>1,217,626</b>	1,058,396
Restricted funds		<b>133,553</b>	224,700
		-----	-----
		<b>1,351,179</b>	1,283,096
		=====	=====

The notes on pages 18 to 30 form an integral part of these financial statements.

*Approved by the Board on: 25<sup>th</sup> May, 2012*

**David Martin**

**DIRECTOR**

**Tom Corcoran**

**DIRECTOR**

**Consolidated Cash Flow Statement for the year ended 31 December 2011**

	<b>Notes</b>	<b>2011</b>	<b>2010</b>
		€	€
<b>Net cash inflow/(outflow) from operating activities</b>	<b>19</b>	<b>356,893</b>	(477,190)
<b>Returns on investments and servicing of finance</b>			
Deposit interest received		<b>10,326</b>	3,283
Fixed asset investment revaluation		<b>1,840</b>	(1,997)
		-----	-----
<b>Net cash inflow from returns on investments and servicing of finance</b>		<b>12,166</b>	1,286
 Capital expenditure		 <b>(76,487)</b>	 (12,108)
Investment funds received re Partner Africa		<b>262,592</b>	-
Purchase of goodwill		<b>(204,822)</b>	-
Exchange gain on consolidation of fixed assets		<b>(825)</b>	(2,040)
		-----	-----
<b>Increase/(decrease) in cash</b>		<b>349,517</b>	(490,052)
		=====	=====

**Reconciliation of net cash flow to movements in net funds**

	<b>Notes</b>	<b>2011</b>	<b>2010</b>
		€	€
<b>Increase/(decrease) in cash in the year</b>	<b>19</b>	<b>349,517</b>	(490,052)
<b>Cash at bank at beginning of year</b>	<b>20</b>	<b>1,332,661</b>	1,822,713
		-----	-----
<b>Cash at bank at end of year</b>	<b>20</b>	<b>1,682,178</b>	1,332,661
		=====	=====

The notes on pages 18 to 30 form part of these financial statements.

## **NOTES TO THE FINANCIAL STATEMENTS**

### **1. GROUP TYPE**

The group is limited by guarantee and does not have any share capital.

### **2. ACCOUNTING POLICIES**

#### **a) Basis of preparation**

The financial statements are prepared in accordance with generally accepted accounting principles and Irish statute comprising the Companies Acts 1963 to 2009. They are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board, as promulgated by The Institute of Chartered Accountants in Ireland.

The group has presented the statement of financial activities and the balance sheet in the format set out in “Statement of Recommended Practice (SORP) - Accounting and Reporting by Charities (revised 2008)”.

#### **b) Basis of Consolidation**

The consolidated financial statements incorporate the financial statements of Self Help Africa, Self Help Africa (UK) and Partner Africa, charitable organisations limited by guarantee. Self Help Africa is the sole member of Self Help Africa (UK) and of Partner Africa. The activities of Self Help Africa, Self Help Africa (UK) and Partner Africa are mutually interdependent. The combination of the businesses has been included in the consolidated financial statements using merger accounting rules in line with the criteria stipulated in Financial Reporting Standard No 6 “Acquisitions and Mergers”. In accordance with these provisions the results, assets and liabilities of the individual companies are incorporated in the consolidated financial statements for the whole of the current and prior periods as if the entities had been combined throughout these periods.

#### **c) Accounting Currency**

The currency used in these financial statements is the Euro which is denoted by the symbol €.

#### **d) Income Recognition**

Income consists of government donations and other funds generated by voluntary activities. These are recognised in the financial statements upon receipt into the headquarters accounting system. It is the policy of Self Help Africa to distinguish restricted income from unrestricted. Restricted income refers to funds given subject to conditions imposed by the donor or implied by the nature of the appeal.

#### **e) Expenditure Recognition**

Direct charitable expenditure comprises amounts paid by Self Help Africa to the programme countries for the costs of the development programmes.

Governance costs comprise expenditure incurred by Self Help Africa on the strategic management of the charity and compliance with constitutional and statutory requirements.

Costs of generating voluntary income comprise all expenditure incurred by Self Help Africa on raising funds for the organisation's charitable activities.

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)****2. ACCOUNTING POLICIES (Contd.)**

In notes 5 to 8, expenditure is allocated to organisational strategic objectives in accordance with the proportion of funds spent on each objective in our countries of operation.

**f) Depreciation of Fixed Assets**

Tangible assets are stated at cost net of accumulated depreciation. The cost of an asset is made up of the purchase price of the asset plus any costs directly attributable to bringing the asset into working condition for its intended use. Depreciation on fixed assets is charged so as to write off their full cost over their expected useful lives at the following rates:-

Motor vehicles	:	33.33% Straight Line
Fixtures, fittings & equipment	:	33.33% Straight Line

**g) Intangible Fixed Assets**

Intangible fixed assets are stated at cost less amortisation. The asset is amortised over a period of five years which is management's best estimate of the asset's useful economic life.

**h) Acquisition Funding Reserve**

The Acquisition Funding Reserve relates to a grant received for the purchase of the Ethical Business Services division of Africa Now. The reserve is released to the Statement of Financial Activities over the expected useful lives of the relevant assets purchased by five equal annual instalments.

**i) Foreign Currency**

In the Financial Statements transactions denominated in foreign currencies are recorded in the local currency at actual exchange rates at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the average rates of exchange prevailing during the accounting period. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the Statement of Financial Activities.

**j) Taxation**

The group has received a certificate of recognition of charitable status. Exemption from taxation has been given by the Revenue Commissioners under Section 207 of Taxes Consolidated Act 1997. Irrecoverable value added tax is expensed as incurred.

**k) Pension schemes**

The group operates employer sponsored, defined contribution pension schemes. The group's annual contributions are charged to the statement of financial activities in the period to which they relate.

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

**3. INCOMING RESOURCES**

<b>Grants from Governments and other co-funders</b>	<b>2011</b>	<b>2010</b>
	<b>€</b>	<b>€</b>
Irish Aid	<b>2,810,000</b>	2,802,500
Department for International Development (UK) - PPA	<b>1,252,443</b>	-
European Union	<b>1,182,536</b>	1,293,145
Big Lottery Fund (UK)	<b>221,229</b>	199,234
ICCO	<b>118,501</b>	88,117
Irish League of Credit Unions	<b>72,503</b>	88,000
Department for International Development (UK) - other	<b>65,455</b>	33,774
PACT Kenya	<b>34,765</b>	21,619
Terrafina	-	149,990
UNDP Kenya	-	108,152
Family Health International Kenya	-	75,966
Isle of Man Government	-	17,018
Other income	<b>11,251</b>	-
UNDP Uganda	<b>(2,006)</b>	21,588
FAO Uganda	<b>(1,306)</b>	6,543
	<b>-----</b>	<b>-----</b>
	<b>5,765,371</b>	4,905,646
	<b>=====</b>	<b>=====</b>
<b>Voluntary Income</b>	<b>2011</b>	<b>2010</b>
	<b>€</b>	<b>€</b>
General Donations	<b>2,102,386</b>	1,957,330
Grow Fund (Irish farmers)	<b>153,579</b>	210,787
	<b>-----</b>	<b>-----</b>
	<b>2,255,965</b>	2,168,117
	<b>=====</b>	<b>=====</b>

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

4. CHARITABLE ACTIVITIES	2011	2010
	€	€
<b><i>Ethiopia</i></b>		
Co-op Development – Food facility	<b>659,188</b>	855,008
SACCO Development	<b>359,691</b>	264,216
Livelihood Diversification	<b>118,586</b>	37,782
Sodo	<b>91,963</b>	90,993
Market Innovation programme	<b>26,360</b>	19,622
Bedeno	<b>18,696</b>	68,053
Hurutu	-	4,708
<b>Total Ethiopia</b>	<b>1,274,484</b>	1,340,382
<b><i>Eritrea</i></b>		
Elabered	<b>75,780</b>	157,032
Gogne	<b>41,497</b>	114,900
Bee keeping programme	<b>29,662</b>	109,797
Emni Haili	<b>12,658</b>	96,098
Kimira	<b>7,301</b>	19,321
<b>Total Eritrea</b>	<b>166,898</b>	497,148
<b><i>Malawi</i></b>		
Kalembo	<b>235,830</b>	302,734
Masumba Nkhunda	<b>209,914</b>	309,505
FOCUS/Karonga ADD	<b>110,989</b>	131,405
COMSIVA	<b>87,194</b>	-
DISCOVER / Karonga RDP	<b>65,455</b>	-
Machinga programme	<b>11,443</b>	-
MAEF programme	<b>10,906</b>	-
General programme costs	-	21,289
<b>Total Malawi</b>	<b>731,731</b>	764,933
<b><i>Kenya</i></b>		
Gilgil	<b>312,945</b>	547,810
Baraka Agricultural College - Kamara/Tenges & Beekeeping	<b>71,917</b>	112,046
Thome	<b>5,427</b>	37,350
Rongai	<b>41,678</b>	-
<b>Total Kenya</b>	<b>431,967</b>	697,206

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

**4. CHARITABLE ACTIVITIES (Contd.)**

	<b>2011</b>	<b>2010</b>
	€	€
<b><u>Uganda</u></b>		
Kayunga	<b>159,753</b>	221,677
Kumi – Bukedea	<b>141,106</b>	176,584
Amuru	<b>135,726</b>	-
Amuria	<b>(1,306)</b>	75,359
Kamuli	<b>(2,006)</b>	-
<b>Total Uganda</b>	<b>433,273</b>	473,620
<b><u>Zambia</u></b>		
FSNV – Food security and nutrition for vulnerable households	<b>486,172</b>	-
SEEDSFS	<b>430,339</b>	916,783
Liteta	<b>264,125</b>	87,780
FSSF – Microfinance programme	<b>68,166</b>	-
SPEED	<b>46,736</b>	-
MAEF	<b>25,664</b>	-
ISSD	<b>24,522</b>	-
MORE – Market Orientated Rural Enterprise (NWP)	-	384,460
MORE – Market Orientated Rural Enterprise (WP)	-	219,376
PROP – Project for the Reduction of Poverty	-	146,529
Seed security	-	31,895
<b>Total Zambia</b>	<b>1,345,724</b>	1,786,823
<b><u>West Africa</u></b>		
<b><u>Ghana/Togo</u></b>		
Trax - Ghana	<b>69,968</b>	37,179
Trax - Togo	<b>67,739</b>	170,795
<b><u>Burkino Faso</u></b>		
EU rural water and livelihoods programme	<b>79,645</b>	-
A.De.C.Co.L	<b>70,232</b>	13,068
PER	<b>30,185</b>	23,396
Organic	<b>29,603</b>	25,777
Wend Yam	<b>27,193</b>	22,828
A.De.C.Co.L (Phase 2)	<b>18,174</b>	-
ASCDIS	<b>15,982</b>	6,098
GADIB	<b>13,874</b>	-
Code Utile	<b>10,428</b>	-
RAFIA	<b>8,934</b>	-
<b>Total West Africa</b>	<b>441,957</b>	299,141

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

**4. CHARITABLE ACTIVITIES (Contd.)**

<b><u>Other Direct Programme Expenditure</u></b>	<b>2011</b>	<b>2010</b>
	<b>€</b>	<b>€</b>
Salary Costs	<b>1,078,400</b>	687,765
Development Education	<b>54,485</b>	73,941
Research, Advocacy, Communications	<b>273,390</b>	217,840
Programme Support	<b>328,195</b>	330,537
Ethical Trade Services	<b>424,668</b>	-
Administration	<b>361,136</b>	<u>240,215</u>
<b>Total other direct programme expenditure</b>	<b><u>2,520,274</u></b>	<u>1,550,298</u>
<b>Total Charitable Activities</b>	<b><u>7,346,308</u></b>	<u>7,409,551</u>

**5. DIRECT CHARITABLE ACTIVITIES BY FUND TYPE**

	<b>Unrestricted funds</b>	<b>Restricted funds</b>	<b>Total 2011</b>	<b>Total 2010</b>
	<b>€</b>	<b>€</b>	<b>€</b>	<b>€</b>
Food Security	760,146	1,846,955	<b>2,607,101</b>	2,559,486
Sustainable Rural Livelihoods	1,167,184	2,488,705	<b>3,655,889</b>	3,743,875
Building Community Capacity	330,819	616,921	<b>947,740</b>	964,614
Research, Learning and Advocacy	<u>35,325</u>	<u>100,253</u>	<u>135,578</u>	<u>141,576</u>
	<u>2,293,474</u>	<u>5,052,834</u>	<u><b>7,346,308</b></u>	<u>7,409,551</u>

**6. DIRECT CHARITABLE EXPENDITURE BY EXPENDITURE TYPE**

	<b>Staff costs</b>	<b>Depreciation</b>	<b>Other costs</b>	<b>Total 2011</b>	<b>Total 2010</b>
	<b>€</b>	<b>€</b>	<b>€</b>	<b>€</b>	<b>€</b>
Food Security	404,079	10,045	2,192,977	<b>2,607,101</b>	2,559,486
Sustainable Rural Livelihoods	562,347	13,979	3,079,563	<b>3,655,889</b>	3,743,875
Building Community Capacity	144,825	3,601	799,315	<b>947,741</b>	964,614
Research, Learning and Advocacy	<u>19,378</u>	<u>483</u>	<u>115,716</u>	<u><b>135,577</b></u>	<u>141,576</u>
	<u>1,130,629</u>	<u>28,108</u>	<u>6,187,571</u>	<u><b>7,346,308</b></u>	<u>7,409,551</u>

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

**7. DIRECT COSTS**

	Food Security €	Rural Livelihoods €	Community Capacity Building €	Research, Learning & Advocacy €	Total 2011 €	Total 2010 €
Programme Expenditure	1,984,296	2,789,150	724,521	105,712	<b>5,603,679</b>	6,232,877
Wages and Salaries	377,628	525,536	135,345	18,110	<b>1,056,619</b>	880,193
Depreciation	<u>10,045</u>	<u>13,979</u>	<u>3,601</u>	<u>483</u>	<u><b>28,108</b></u>	<u>13,497</u>
	<u>2,371,969</u>	<u>3,328,665</u>	<u>863,467</u>	<u>124,305</u>	<u><b>6,688,406</b></u>	<u>7,126,567</u>

**8. SUPPORT COSTS**

	Food Security €	Rural Livelihoods €	Community Capacity Building €	Research, Learning & Advocacy €	Total 2011 €	Total 2010 €
Human Resources	32,143	44,732	11,520	1,541	<b>89,936</b>	95,786
Organisational Services and ICT	48,520	67,524	17,390	2,326	<b>135,760</b>	51,754
Finance Costs	3,868	5,383	1,386	185	<b>10,822</b>	3,748
Ethical Trade Service	75,453	105,007	27,043	3,619	<b>211,122</b>	-
Other Support Costs	<u>75,147</u>	<u>104,579</u>	<u>26,934</u>	<u>3,602</u>	<u><b>210,262</b></u>	<u>131,696</u>
	<u>235,131</u>	<u>327,225</u>	<u>84,273</u>	<u>11,273</u>	<u><b>657,902</b></u>	<u>282,984</u>

**9. COSTS OF GENERATING VOLUNTARY INCOME**

	2011 €	2010 €
Staff costs	<b>316,059</b>	235,637
Fundraising and promotion expenses	<b>188,630</b>	122,693
Contract staff	<b>35,027</b>	11,400
Merchandising costs	<b>2,470</b>	2,285
<b>Total cost of generating voluntary income</b>	<b>542,186</b>	372,015

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

**10. GOVERNANCE COSTS**

	<b>2011</b>	<b>2010</b>
	€	€
Audit fees	<b>30,619</b>	31,140
Staff costs	<b>15,234</b>	7,829
Legal, professional and similar costs	<b>70,430</b>	28,730
General governance costs	<b>11,704</b>	-
	-----	-----
<b>Total governance costs</b>	<b>127,987</b>	67,699
	=====	=====

**11. NET INCOMING RESOURCES BEFORE OTHER RECOGNISED GAINS AND LOSSES**

	<b>2011</b>	<b>2010</b>
	€	€
Net incoming resources for the year are stated after charging/(crediting):		
Depreciation of tangible fixed assets	<b>28,108</b>	13,497
Auditors remuneration	<b>30,619</b>	31,140
Amortisation of intangible assets	<b>40,965</b>	-
Credit from acquisition funding reserve	<b>(52,518)</b>	-
	-----	-----

**12. STAFF COSTS**

The average number of employees during the year was 24 (2010 - 20). No employee of the company acts as a director.

Staff costs are comprised as follows:-

	<b>2011</b>	<b>2010</b>
	€	€
Salary costs	<b>1,260,705</b>	987,346
Social security	<b>123,865</b>	92,411
Pension	<b>77,352</b>	82,259
	-----	-----
<b>1,461,922</b>	<b>1,162,016</b>	
	-----	-----

No employee of the company earns a salary in excess of €100,000. The number of employees whose remuneration was within the €85,000 to €100,000 band was one. (2010 – 1).

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

**13. TANGIBLE FIXED ASSETS - GROUP**

<u>Tangible fixed assets</u>	Motor vehicles	Furniture, fittings and equipment	Total
	€	€	
<b>Cost</b>			
At 1 <sup>st</sup> January 2011	<b>15,520</b>	<b>198,383</b>	<b>213,903</b>
Additions	-	76,487	<b>76,487</b>
Exchange gain on consolidation	425	1,102	<b>1,527</b>
	-----	-----	-----
At 31 <sup>st</sup> December 2011	<b>15,945</b>	<b>275,972</b>	<b>291,917</b>
	-----	-----	-----
<b>Depreciation</b>			
At 1 <sup>st</sup> January 2011	<b>15,119</b>	<b>183,295</b>	<b>198,414</b>
Charge for the year	401	27,707	<b>28,108</b>
Exchange loss on consolidation	425	1,086	<b>1,511</b>
	-----	-----	-----
At 31 <sup>st</sup> December 2011	<b>15,945</b>	<b>212,088</b>	<b>228,033</b>
	-----	-----	-----
<b>Net Book Value</b>			
At 31 <sup>st</sup> December 2011	-	<b>63,884</b>	<b>63,884</b>
	=====	=====	=====
At 31 <sup>st</sup> December 2010	<b>401</b>	<b>15,088</b>	<b>15,489</b>
	=====	=====	=====
 <b>Fixed asset investments</b>			
<u>Fixed asset investments</u>	Subsidiary undertaking	Unlisted Securities	Total
	€	€	
<b>Market Value</b>			
At 1 <sup>st</sup> January 2011	2	32,258	<b>32,260</b>
Revaluations	-	(1,840)	<b>(1,840)</b>
Exchange gain on consolidation	-	809	<b>809</b>
At 31 <sup>st</sup> December 2011	<b>2</b>	<b>31,227</b>	<b>31,229</b>

**Subsidiary undertakings**

The following was a subsidiary undertaking of the group:

Name	Holding
Harvest Help Trading Ltd (dormant company)	100%

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

**13. TANGIBLE FIXED ASSETS - COMPANY**

<u>Tangible fixed assets</u>	<b>Furniture, fittings and equipment</b>	<b>Total</b>
<b>Cost</b>		€
At 1 <sup>st</sup> January 2011	158,092	<b>158,092</b>
Additions	48,000	<b>48,000</b>
Disposals	-	-
At 31 <sup>st</sup> December 2011	<b>206,092</b>	<b>206,092</b>
	-----	-----
<b>Depreciation</b>		
At 1 <sup>st</sup> January 2011	148,166	<b>148,166</b>
Charge for the year	22,606	<b>22,606</b>
Disposals	-	-
At 31 <sup>st</sup> December 2011	<b>170,772</b>	<b>170,772</b>
	-----	-----
<b>Net Book Value</b>		
At 31 <sup>st</sup> December 2011	<b>35,320</b>	<b>35,320</b>
At 31 <sup>st</sup> December 2010	<b>9,926</b>	<b>9,926</b>
	=====	=====

**14. INTANGIBLE ASSETS**

<b>Goodwill</b>	<b>Total</b>
<b>Cost</b>	€
Additions	<b>204,822</b>
At 31 <sup>st</sup> December 2011	<b>204,822</b>
	-----
<b>Amortisation</b>	
Charge for the year	<b>40,965</b>
At 31 <sup>st</sup> December 2011	<b>40,965</b>
	-----
<b>Net Book Value</b>	
At 31 <sup>st</sup> December 2011	<b>163,857</b>
	=====

Goodwill was purchased as part of the acquisition of the Ethical Business Services division of Africa Now. This business unit is now contained within a separate company limited by guarantee called Partner Africa. Self Help Africa is the sole member of Partner Africa.

# SELF HELP AFRICA

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## NOTES TO THE FINANCIAL STATEMENTS (Contd.)

### 15. DEBTORS

	Group 2011 €	Group 2010 €	Company 2011 €	Company 2010 €
Due from group undertakings	-	-	193,735	81,435
Due from Self Help Africa Inc.	-	110,000	-	110,000
Accrued income	424,422	444,885	-	-
Sundry debtors & prepayments	<u>225,780</u>	<u>28,587</u>	<u>19,454</u>	<u>14,352</u>
	<u>650,202</u>	<u>583,472</u>	<u>213,189</u>	<u>205,787</u>

### 16. CREDITORS – Amounts falling due within one year

	Group 2011 €	Group 2010 €	Company 2011 €	Company 2010 €
Trade creditors and accruals	<u>233,871</u>	<u>95,752</u>	<u>141,884</u>	<u>70,043</u>

### 17. MOVEMENT ON RESERVES

	Unrestricted €	Restricted €	2011 €	2010 €
Balance at beginning of year	1,157,919	711,505	1,869,424	2,570,155
Net movement in funds	<u>432,547</u>	<u>(152,940)</u>	<u>279,607</u>	<u>(700,731)</u>
Balance at end of year	<u>1,590,466</u>	<u>558,565</u>	<u>2,149,031</u>	1,869,424
Acquisition Funding Reserve (note 18)			<u>210,074</u>	_____ -
Total year end reserves			<u>2,359,105</u>	<u>1,869,424</u>

### 18. ACQUISITION FUNDING RESERVE

	2011 €
Reserve established for acquisition	<u>262,592</u>
Credit for the period	<u>(52,518)</u>
Balance at end of year	<u>210,074</u>

The acquisition funding reserve arises from the company's acquisition of the Ethical Business Division of Africa Now. The funding of this investment is amortised to unrestricted funds over the same period as management's best estimate of the economic lives of the assets acquired.

# **SELF HELP AFRICA**

## **NOTES TO THE FINANCIAL STATEMENTS (Contd.)**

### **19. RECONCILIATION OF OPERATING SURPLUS TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES**

	<b>2011</b>	<b>2010</b>
	€	€
Operating surplus/(deficit)	<b>221,181</b>	(775,502)
Depreciation	<b>28,108</b>	13,497
Amortisation of purchased goodwill	<b>40,965</b>	-
Amortisation of acquisition funding reserve	<b>(52,518)</b>	-
Movement in debtors	<b>(67,062)</b>	238,620
Movement in creditors	<b>138,119</b>	(25,425)
(Loss)/gain on revaluations of investment assets	<b>(1,840)</b>	1,997
Exchange gain on consolidation	<b>49,940</b>	69,491
Net cash inflow/outflow from operating activities	<b><u>356,893</u></b>	<u>(477,190)</u>

### **20. ANALYSIS OF CHANGES IN NET FUNDS**

	<b>At 31.12.2010</b>	<b>Cash Flows</b>	<b>Other Changes</b>	<b>At 31.12.2011</b>
	€	€	€	€
Cash at bank and in hand	1,332,661	349,516	-	1,682,177
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Net funds	1,332,661	349,516	-	1,682,177
=====	=====	=====	=====	=====

### **21. SELF HELP AFRICA INC.**

Self Help Africa Inc is a not for profit organisation registered in the United States of America. Self Help Africa Inc. is governed by an independent board of directors which retains full control over the financial and operating policies of the company. During the year, Self Help Africa advanced grants amounting to €108,417 to Self Help Africa, Inc. Loan funding of €110,000 that was outstanding at the start of the year has been fully offset by costs incurred by Self Help Africa Inc on behalf of Self Help Africa. The grants advanced are included in the expenditure of Self Help Africa and analysed according to the purposes for which the funds were applied.

### **22. PENSION SCHEME**

The charity operates an employer sponsored, defined contribution pension scheme. During the year, the charity made contributions in respect of its employees. The assets of the scheme are held separately from those of the charity, in externally managed funds. The pension expense for the year amounted to €72,908, (2010: €82,259).

**NOTES TO THE FINANCIAL STATEMENTS (Contd.)****23. LEGAL STATUS OF COMPANY**

- (i) In accordance with Section 24 of the Companies Act, 1963, the company is exempt from including the word "Limited" in its name. The company is limited by guarantee and has no share capital.
- (ii) The company, as a charity, is exempt from the reporting and disclosure requirements of the Companies (Amendment) Act 1986.

**24. POST BALANCE SHEET EVENTS**

There are no significant events since the period end, which would have an impact on financial position as at the balance sheet date.

**25. CONTINGENT LIABILITIES**

There are no contingent liabilities at the balance sheet date.

**26. COMPARATIVES**

Comparative amounts have been regrouped, where necessary, on the same basis as those for the current year.

**27. APPROVAL OF FINANCIAL STATEMENTS**

The board of directors approved the financial statements and authorised them for issue on 25<sup>th</sup> May, 2012.